

Shortly after he married the only daughter of Mr. Jackson, when he removed to London, entering into partnership with Murray Anderson and Edward Jackson ; and this firm under the name of Anderson, Sanford and Co., carried on one of the largest foundry businesses in Western Canada. One short year of wedded happiness and his beautiful and accomplished wife was taken from him. Smitten and disheartened by this crushing blow Mr. Sanford withdrew from the London firm and returned to his Hamilton home. But his active temperament would not suffer him to be idle, and we find him engaged with the firms of John Falconer and Co., and Butterfield Bros., of New York, handling a large proportion of the entire Wool Clip of the Upper Province. Such was the energy and enterprise with which he pushed this business that he was widely known under the *sobriquet* of the Wool King of Canada.

In 1861 Mr. Sanford entered into partnership with Mr. Alexander McInnes. This connection was maintained under the firm of Sanford, McInnes and Co., for ten years, when Mr. McInnes withdrew to enter the business relations which he now sustains with his brother. During this partnership the firm purchased the large wholesale boot and shoe manufactory of R. Nesbit and Co.

In 1866 Mr. Sanford was united in marriage to Sophia, youngest daughter of Thomas Vaux, Esq., of Ottawa, the cultured and dignified lady who presides over his household, and whose christian heart and open hand of charity shed a glow of sunshine into the homes of many of the poor and distressed of the city.

In 1871 the firm of Sanford, Vail and Bickley was formed, of which Mr. Sanford, although the youngest in age is the senior partner.

This wholesale clothing firm has completely revolutionized the ready-made clothing trade. It has so raised the standard of ready-made clothing that it can now be purchased in no way inferior in quality of fabric in cut or finish to custom work. Mr. Sanford's policy has been to employ first-class workmen in every department, and to use the very best materials in the market. As the result of this wise business course he has built up a trade which employs a cash capital of over half a million dollars and gives employment to over one thousand persons. His Hamilton establishment is continually forwarding large consignments of clothing to all parts of the Dominion—Ontario, Quebec, Manitoba, British Columbia and the Maritime Provinces as well as to distant countries, and yet the great bales of cloth reaching from floor to ceiling, and the stacks of overcoats, coats, pants, vests and children's clothing, on the several floors seem to grow no smaller. Sixteen commercial travelers are in the employ of the establishment. A Toronto branch has been established and this also is doing a very prosperous business.

It will at once be seen that Mr. Sanford deserves to be ranked among the representative business men of this continent. He is one of our commercial magnates, and has won the golden prize of success. This success is not the result of chance, not the effect of accident, not a