

187-? Excelsior.

James papers

It Sews the Finest Silks and the Heaviest Cloths with equal ease and accuracy.

READ THE TESTIMONIALS.

Can you afford to sew by hand when you can get a wonder-working Machine for the Small Sum of \$15?

It has received the unqualified approval of hundreds of families who have rejected all other Machines.

The following are only a few of the thousands of flattering Testimonials we have received and are constantly receiving:—

Messrs. W. A. WHITE & Co. BELLEVILLE, January 17, 1867.  
Gents:—Inclosed you will find check on the Bank of Montreal, for which please send me one dozen Machines to this place. Amount of check being five per cent. less, according to your circular. Send the box as freight and mark plainly. There were but eleven oil cans with the last dozen I received; please send thirteen this time. I am having very good success, considering the cold weather. Please send without delay, and much obliged.  
Respectfully yours, A. G. ANDREWS.

Messrs. W. A. WHITE & Co. STRATHROY, C. W., March 10, 1867.  
Dear Sirs:—Your circulars came duly to hand. I have examined them carefully and concluded to go into the business. Inclosed find a P. O. Order in full for one half dozen Machines to begin with, and if I am successful, I shall not order less than twelve at a time. Be sure and send all I need to begin with. Send by express, as soon as possible. My home is about eight miles from here, but this is our nearest express office. Awaiting an early reply, I remain,  
Yours, truly, GEO. L. HOWARD.

Messrs. W. A. WHITE & Co. OTTAWA, March 12, 1867.  
Gentlemen:—Inclosed you will find \$15 in a registered letter, for which please send me one of your Machines. My sister, Mrs. Austin, of Montreal, has had two Machines, Wheeler & Wilson's and Grover & Baker's, and was unable to use either one of them. She has now bought one of yours, and says she would not part with it for twice what she gave. Be sure and send me a good one, for I have never seen your Machine. I rely wholly on my sister's judgment in the matter. Send by express.  
Respectfully yours, MRS. A. B. WOOD.

Messrs. W. A. WHITE & Co. OWEN SOUND, September 5, 1867.  
Gentlemen:—I arrived at this place last evening. After one week's canvassing I sold just sixteen Machines. You may send me to this place, via Collingwood, two dozen Machines, for which I have sent the cash to-day by express, less five per cent. By the time the Machines arrive, I shall have the other six sold. I don't think I shall have any difficulty in selling a dozen Machines per week. I have also sent for four dozen extra needles.  
Yours, truly, N. W. TAYLOR.

Messrs. W. A. WHITE & Co. COLBORNE, Ont., March 12, 1867.  
Sir:—Inclosed I send you a P. O. Order for a sample machine. Please send a good supply of circulars and everything necessary for an Agent to begin with. Please send by express. My aunt has one of your Machines and likes it very much.  
Yours, with respect, JOHN HALL.  
P. S.—If I succeed well I shall order a dozen next time.

Messrs. W. A. WHITE & Co. HAMILTON, Ont., Aug. 12, 1867.  
Gentlemen:—Inclosed please find the amount in full for three Machines, being my first order. I have been engaged in selling books and one of your agents very kindly gave me one of your circulars. If I can do as well as this agent I shall not be sorry I gave up the book business. Send by express.  
Yours, &c., D. L. HOLMES.

Messrs. W. A. WHITE & Co., Toronto. LONDON, Ont., Sept. 8, 1867.  
Gentlemen:—Please send me one dozen needles, for which I inclose the required amount. I have one of the first Machines you made, and it is now as good as the day I bought it. It has been in constant use in my family, on all kinds of clothes, and has never failed to do its work. I would rather have it for my use than any machine I know of. You are welcome to publish this letter if you choose.  
Yours, with respect, MRS. CHAS. ANDREWS.

CAUTION.—We feel it our duty to caution the public against imposition from parties who have tried to palm off worthless Machines on the popularity of ours. In getting up our Machine we have aimed at originality. We do not infringe the patents of any other manufacturers, and we ask our agents to assist us in bringing to justice all those unprincipled parties who deliberately trespass upon our rights. No machine genuine without our name stamped upon the faceplate.

Agents Wanted Everywhere, to whom we offer unparalleled inducements.

Where we have no agents, we will send Machines, express free, upon receipt of \$15, securely packed, containing full directions for use. Address all communications to

W. A. WHITE & Co., Manufacturers.  
90 & 92 King Street East,  
and 44 Church Street, Toronto.

For Elegance of Finish, it is not surpassed by any high-priced Machine.