

the day after, it is salt cod or steel.

Last year, about six billion dollars worth of Canadian exports to the United States were effected by protectionist threats or protectionist measures. The Canadian industries concerned account for some 146,000 Canadian jobs, many of which were at risk. Good relations between Ottawa and Washington can help relieve that problem, just as bad relations could complicate it. But the point to recognize is that we are not dealing with isolated problems with hogs, and with lumber and with other specific commodities. We are dealing with a growing pattern of protectionism in the United States, and a growing competitiveness everywhere in the world.

Once again, the essential question is confidence in ourselves. Do we believe that Canadians can be as productive as the Germans, as aggressive as the Americans, as ingenious as the Japanese? And the answer is: of course we can be, because we have to be. Canadians are world leaders in telecommunications, transportation and other fields of the future. Our resource industries are respected worldwide. Canadian companies are selling micro-chips to Hong Kong, and services and commodities almost everywhere else in the world. We have the talent, the tradition, the resources to take advantage of the undeniable changes that are transforming international trade.