
Table 18
Market Shares of Aluminum Sash Manufacturers in 1988 (%)

Toyo Sash	30
YKK	28
Sankyo Aluminum	16
Shin Nikkei	14
Fuji	8
Tateyama	2
Others	2

Source: K. F. International, Inc.

Until recently YKK was the market leader, but two to three years ago, Toyo Sash took over the top position by acquiring competing companies.

Steel Doors and Windows

The relative market shares for steel windows are essentially the same as for aluminum doors and windows.

The estimated market shares for the leading steel door manufacturers are presented in Table 19. Sanwa Shutter and Tanaka Sash dominate the market with approximately 40 per cent and 20 per cent respectively.

Table 19
Market Share for Steel Doors (%)

Sanwa Shutter	30 - 40
Tanaka Sash	10 - 20
Tejima Kogyo	5 - 10
Nippon Kentetsu	5

Source: K. F. International, Inc.
