

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 88  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

REPORT 4  
88/10/21

POST : 401-ANKARA

008-TRANSPORT SYS, EQUIP, COMP, SERV.  
TURKEY

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

URBAN TRANSIT

COMPLETION OF A COMPREHENSIVE PACKAGE PROPOSAL, INCLUDING INDUSTRIAL BENEFITS, FINANCING AND COUNTERTRADE COMPONENTS.  
ESTABLISHMENT OF A SPECIAL LINE OF CREDIT FOR URBAN TRANSIT/ TRANSPORTATION BY EDC ABOVE THE COUNTRY NATIONAL CEILING.

CORRECT PACKAGE WILL RESULT IN A CONTRACT AWARD.  
WILL PLACE CANADIAN FIRMS IN MOST FAVOURED SUPPLIER POSITION.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 ASSIST CDN CONSORTIUM (CC) IN BIDDING FOR ANKARA URBAN TRANSIT PROJ. (AUTP). -PROMOTE CDN VESSEL TRAFFIC SYSTEM (VTS) CAPABILITY. -PROMOTE CDN LOCOMOTIVE/CREW TRAINING SIMULATOR CAPABILITY.

CDN FIRM & ONE FRENCH FIRM SHORT-LISTED. 3 COMPETITORS ELIMINATED. "FINAL" BIDS 5JUL88. -CDN CO GIVEN EXCL. RIGHTS TO CONDUCT CCPF-FINANCED STUDY BY TURKISH MIN. OF TRANSP. -POST ORGANIZED VERY SUCCESS. BRIEFING TO TRKSH STATE RAILWAYS.

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----

TRACKING:

COMPLETION OF THE ANKARA URBAN TRANSIT PROJECT WITH CDN INDUSTRY PARTICIPATION

ALL SUB-SECTORS

YADIRGANI POLULMED JINSE LIBERTIA LOCAL AGENTS AND/OR PARTNERSHIP APPROVED BY THE TURKISH GOVERNMENT FOR THE CONSTRUCTION OF THE ANKARA URBAN TRANSIT PROJECT

VIT 808-SECTORS

PROMOTION OF THE TURKISH ELECTRICITY MARKET WITH THE TURKISH ELECTRICITY MARKET

401-ANKARA

008-DEFENCE EQUIPMENT

88/10/21

CONVINCE CANADIAN FIRMS TO PARTICIPATE IN THE CONSTRUCTION OF THE ANKARA URBAN TRANSIT PROJECT