

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :340-AMMAN

SECTOR :007-POWER & ENERGY EQUIP. & SERV.
JORDAN

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

SUB-SECTOR:ALL SUB-SECTORS

FINALIZATION OF SULTANI SHALE PLANT FEASIBILITY
DECISION TO BUILD 25MW DEMONSTRATION PLANT

REACTIVATION OF AQABA PHASE II PROJECT
RE-TENDERING OF POWER STATION PROJECT

CDM STAFF EXPERTS PROGRAM
SOLIDIFICATION OF MANAGERIAL LINKS WITH J.E.A.

IMPLEMENTATION OF CIDA HIGH VOLTAGE LAB PROJECT
CDM RESEARCH AND TRAINING EXPERTISE WITH J.E.A.

MONITORING OF TRANSMISSION AND MAINTENANCE EQUIPT TENDERS
SUPPLY OPPORTUNITIES FOR CDM EXPORTERS

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 Support efforts of Canadian utilities seeking
institutional linkages with Jordan Electricity
Authority for domestic and third country market
opportunities

Signature of MOU between JEA and Ontario for
Third Country marketing cooperation; commencem-
ent of staff experts program at JEA by Hydro li-
ve line, international consulting and load mana-
gement personnel.

QUARTER: 2 1. Implementation of CIDA High Voltage Lab
2. Monitoring of tenders

1. Project delayed for at least one year
2. Post has been heavily involved in promotion
of CDN capabilities in energy sector. One CDN
consortium was awarded high profile pre-feas-
study and a other poised to win major contract

QUARTER: 3 1.Implementation of High Voltage lab
2.Promote increased Cdn participation in tenders

1.Lab Project delayed
2.Two projects valued at over \$ 8 mn were won
during third quarter by Cdn consultants.This
will put Cdn eqpt suppliers in excellent
position to bid for sales.

QUARTER: 4 Monitor market opportunities and report in
timely manner to Cdn Industry. Emphasize linkage
between aid and trade programs in support
of CDN exporters.

Cdn coys have been successful n obtaining two
local interconnection projects with post
assistance creating opportunities for
downstream equipment supply. Other projects are
being moitored.