

30/05/89

DEPARTMENT OF EXTERNAL AFFAIRS

311

RPTC1

TRADE AND INVESTMENT PROMOTION PLANNING SYSTEM

Mission: SAO PAULO

Market: BRAZIL

For the next fiscal year, the mission will carry out the following approved fairs and missions:

Activity: GASTECH 89: INCOMING GAS MISSION FROM LATIN AMERICA TO CAN.  
Expected Results: PRIME CONTRACT FOR S. PAULO GAS DISTRIB. PROJ. VALUE CDA  
CONTENT 30MM - OTHER SMALLER PROJECTS.

For the next fiscal year, the mission is planning to undertake the following new export support initiative(s) in this sector/sub-sector:

Activity: INVITE NEW COMGAS PRES. & POSSIBLY GOVERNOR OF S. PAULO TO CA  
Expected Results: S. PAULO GAS DISTRIB. PROJ. IBRD FUNDED 150 MM, \$30MM  
POTENTIAL CDN. CONTENT.

Activity: BASED ON NEW PETROBRAS INV. PLAN, REVISE OIL/GAS STRATEGY  
Expected Results: CLEAR DISPOSITION OF PRIORITIES IN OIL/GAS SECTOR &  
PLAN OF ACTION.

Activity: USE FEASIB. STUDIES, PILOT PROJS AS MEANS OF INTRO CDN TECH  
Expected Results: SIX PROJECTS UNDER CONSIDERATION. POTENTIAL VALUE \$100  
MILLION.