PROGRAM RESULTS: **AFRICA MIDDLE-EAST**

BUSINESS ACTIVITY

During the October - December 1991 period ten posts reported the following business activity:

35 EXPORT SALES WORTH $59 MILLION

29 NEW BUYING CONNECTIONS/48 AGENCY AGREEMENTS

5 NEW JOINT VENTURES/2 LICENSING AGREEMENTS

0 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA

0 CANADIAN INVESTMENTS IN TERRITORY

2 TECHNOLOGY TRANSFERS

HIGHLIGHTS:

$120 million new agency agreement for engine overhaul and maintenance (Riyadh)

$ .8 million sale of well heads (Algiers)

$ 3 million sale of surveys (Kuwait)

$2.5 million sale of communications software (Riyadh)

$ .6 million sale of truck dispatch system (Windhoek)

$ .6 million sale of asphalt rollers (Amman)

KEY STATISTICS: for the ten posts reporting workload information

Missions Reporting To

		GBT
No. Trade Enquiries	Cdn	2506
	Local	3008
No. Investment Enquiries	Cdn	28
	Local	94
No. Business Visitors	Cdn Pr/Pub	635/121
	Local Pr/Pub	814/181