

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM
ACTIVITY REPORT
FOR 2ND QUARTER OF 1986 (862)

Summary for REGION: UNITED STATES

Activity		AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)
		CANADA-BASED		LOCALLY-ENGAGED			
		TRADE	NON-TRADE	TRADE	NON-TRADE		
		%	%	%	%		
A. Servicing Export Enquiries	from Canada	14.9	0.0	32.2	0.0	18.58	7448 (Enquires)
	from Territory	8.4	0.0	18.1	0.0	10.44	4152 (Enquires)
B. Export Promotion Projects and Events		8.9	0.0	7.0	0.0	6.07	118 (Projects/Events)
C. Other Trade Development Activities		11.4	0.0	9.2	0.0	7.85	
D. Promotional Projects		6.4	0.0	12.0	0.0	7.22	132 (Fairs/Miss/Conf.)
E. Servicing Investment Development from Canada	from Canada	2.4	0.0	0.4	0.0	1.02	277 (Enquiries)
	from Territory	6.0	0.0	1.9	0.0	2.95	720 (Enquiries)
F. Service to Government	External Affairs	5.1	0.0	2.9	0.0	3.04	209 (Reports)
	OGDs, Provinces, ETC	3.4	0.0	2.2	0.0	2.13	260 (Contacts)
G. Administration	Program Management	13.5	0.0	1.9	0.0	5.63	
	Leave, Professional Dev.	11.5	0.0	9.8	0.0	8.17	
Total TID Program		91.9	0.0	97.6	0.0	73.10	
H. Other Programs		8.1	0.0	2.4	0.0	3.90	

Trade Officers: 77

Non-Trade Officers: 0

Note: Percentage values may not add
due to rounding adjustment;
maximum adjustment is 1 percent

COMMENTS