

PROGRAM RESULTS - ALL REGIONS

BUSINESS ACTIVITY

During the April - June 1979 period, 77 points submitted quarterly reports identifying the following business activities:

- 124 EXPORT SALES WORTH \$1,012.1 MILLION
- 223 NEW BUYING CONNECTIONS/171 AGENCY AGREEMENTS
- 87 NEW JOINT VENTURE @ 13.01 M/24 LICENSING AGREEMENTS @ 305.0 M
- 16 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA @ 27.4 M
- 16 CANADIAN INVESTMENTS ABROAD @ 20.2 M
- 89 TECHNOLOGY TRANSFERS @ 161.2 M

HIGHLIGHTS

\$ 54 million sale of wood products (Australia) **SECTION I**

\$ 41 million sale of software (Australia)

SUMMARY OF PROGRAM

\$ 25 million sale of wheat/broody (France)

\$ 27 million sale of leather wear (Canada) **RESULTS**

\$ 34 million sale of 2 Dash 8 aircraft (Brazil)

\$ 21 million sale of telephone switching equipment (Denmark)

\$ 18 million sale of aircraft simulators (Singapore)

\$ 13 million sale of air traffic control training (Washington)

\$ 11 million sale of a CL-615 water bomber (Afghanistan)

\$ 9 million sale of wheat (Cote d'Ivoire)

KEY STATISTICS for the seventy-seven points having submitted a quarterly report

DIVISIONS (R):	FINANCIAL		MARKET DEVELOPMENT		VALUE CREATED	
	TOTAL	EXPORTING	EXPORT SALES	NEW SALES	EXPORT SALES (M\$)	NEW SALES (M\$)
Africa & Middle East	17	9	39		177	
Asia Pacific	17	15	171		312	
Europe	27	22	27		455	
Latin America & Caribbean	14	12	42		88	
United States	12	12	113		182	
	87	71	233		1214	
	SHARE DEVELOPMENT		INVESTMENT DEVELOPMENT		NEW SALES DEVELOPMENT	
	Can.	Local	Can.	Local	Can.	Local
Africa Middle East	5478	4438	145	355	676	1023
Asia Pacific	7141	7423	318	285	2280	1857
Europe	8882	6543	277	224	2504	1777
Latin America & Caribbean	2218	2374	144	28	678	1827
United States	2532	6827	723	122	2155	3377
	21275	23025	1497	1114	9122	11627