

MEN OF THE TIMES.

JAMES P. CLEGHORN,

(Of J. G. Mackenzie & Co., Montreal.)

There is an innate light in every man, discovering to him the first lines of duty in the common notions of good and evil.

—HUTCHES

There are some men specially favored by nature in such a way as to, almost unconsciously, attract and charm others by the agreeableness of their manners. There is a something about them which cannot be acquired by experience; it is inborn. It is with them always, both in their social and business relations. While talking with them the caller is at once relieved from any feeling of embarrassment and leaves them with a desire to know them better. It is not, therefore, to be wondered at that such men are successful in business and have a large circle of friends and admirers.

Such an one is Mr. J. P. Cleghorn, managing partner of the wholesale dry goods house of J. G. Mackenzie & Co., 381-3 St. Paul street, Montreal. Mr. Cleghorn was born in Montreal in 1830. He has been connected with the firm of J. G. Mackenzie & Co. since 1853 and was admitted a partner in 1864. The firm was established in 1829 by the late J. G. Mackenzie and is, therefore, one of the oldest wholesale houses in the Dominion. The present members of the firm are Mr. Hector Mackenzie and Mr. Cleghorn, public spirited men and worthy successors of the original founder of the house, and the high personal esteem in which they are held by the community is evidenced by the many positions of trust they are called upon to fill.

The wholesale trade of Montreal has passed through many vicissitudes during the past sixty three years but this old house has kept steadily onward, always maintaining its position in the foremost rank and upholding its wide-spread reputation for just and honorable dealing. They have a branch house in England, the establishment of which is indicative of the enterprise that has characterized the house from the outset.

Mr. Cleghorn is a gentleman whose administrative ability and public spirit are continually being recognized and few men can boast of being held in greater esteem by the business community than he. He has been closely identified with most of the movements having for their object the advancement of the material and mercantile interests of his native city, and although he has had the supervision of the extensive business of the firm to attend to, that has not prevented him from giving his time and counsel freely and ungrudgingly to these outside matters. He has occupied what is, without doubt, looked upon as the highest honor that business men can con-

fer upon each other viz. the position of President of the Board of Trade for the years 1889 and 1890. He took a prominent part in the establishment of the Wholesale Dry Goods Section of the Board and filled the position of President for the first two years of its existence. He has always taken great interest in the proceedings of the Board of Trade, and the Dry Goods Section, where his ripe experience, keen judgment and rare ability are fully appreciated. This is borne out by the following resolution carried by acclamation at the annual meeting of the Board in 1891: "That the thanks of the Montreal Board of Trade, in annual meeting assembled, are hereby tendered to Mr. Jas. P. Cleghorn its retiring President for the ability and zeal displayed by him in the discharge of the duties of the presidency, during the two years he has filled that office, a period rendered specially notable by the successful issue of the effort of the Board to procure the adoption of a plan for the improvement of the harbour, and by the selection, and purchase of a site for the Board's new building."

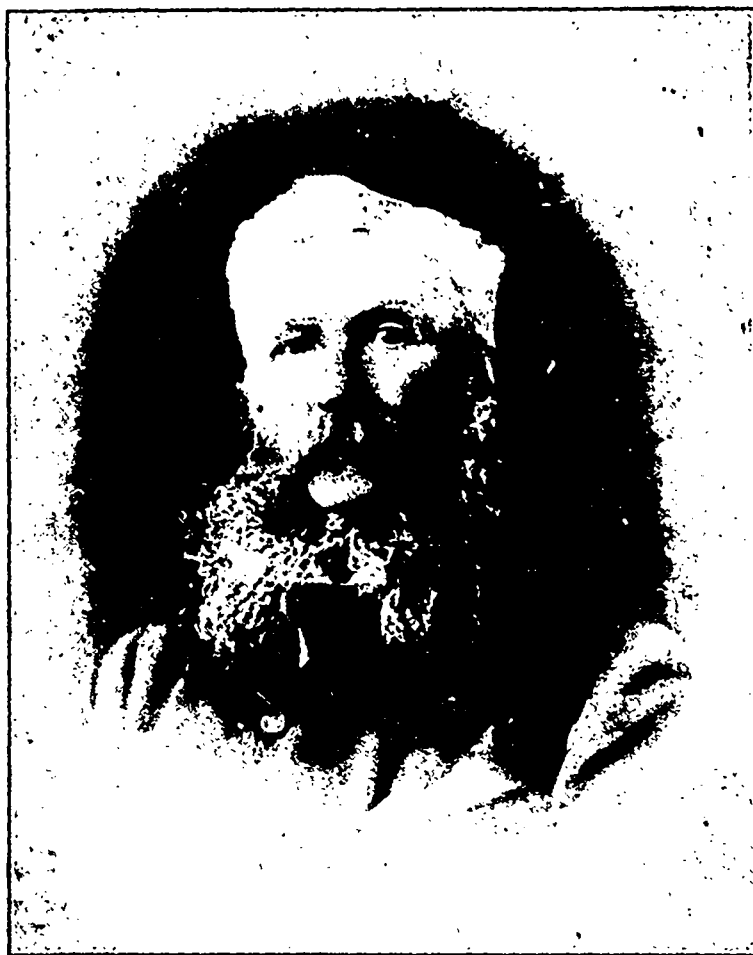
That Mr. Cleghorn is assured that he carries into his well-earned retirement from office the sincere respect and regard of the members of the Board who hereby voice their earnest wishes that he may long be spared to enjoy the same.

Mr. Cleghorn is President of the International Coal Company; director of the Sun Life Assurance Company and the Merchants' Manufacturing Company; while in all benevolent enterprises he takes an active part, having been for many years a Governor and member of the Management Committee of the Montreal General Hospital; one of the Trustees of Mount Royal Cemetery, and likewise an active promoter of the Society for the Prevention of Cruelty to Animals and other philanthropic projects.

Mr. Cleghorn is essentially a businessman and has not shown any inclination to enter the field of politics, or even to seek mun-

icipal honors. Had he done so, we feel sure, in view of the popular esteem in which he is held, he would not have sought in vain. The progress and welfare of a community largely depend upon the labors of such men as Mr. Cleghorn and it is often a matter of regret that they are not more fully represented in the councils of the nation where the same characteristics that have made them successful business men could be turned to profitable account.

The firm has always done an extensive business from the Atlantic to the Pacific and has representatives in all the principal centres. The substantial warehouse on St. Paul street consists of five days each 100x50 feet, having all the modern facilities for the quick dispatch of business. For business integrity and ample capital the firm ranks second to none in the Dominion, and its members have every reason to feel proud of the universal respect in which they are held by the trade, both wholesale and retail.



JAMES P. CLEGHORN.