

statement that we have increased the book value of the real estate \$83,570.00, as above stated."

The Report lays particular emphasis upon the "Unlisted" or "Reserve Fund" assets of the Sun Life of Canada, an important respect in which the Company occupies a unique position among the life companies of this continent, if not of the world.

This Reserve Fund consists of extensive holdings of securities which are maintained as a guarantee of additional safety and as a source from which the Company's policyholders will derive additional profit. Although these securities are regularly checked and audited by the Canadian Government, *the Company takes no credit whatever for them in its official statements of condition*, holding them as entirely separate and distinct resources over and above the assets claimed by the Company in its published statements. Most of these securities were obtained as bonuses with direct purchases of bonds. Most of them cost the Company and its policyholders nothing, but for book-keeping purposes *they are entered on the Company's books at the nominal value of one cent per share*. At the time of the examination these Reserve Fund Assets comprised fifteen securities for a total

par value of \$11,849,400. Referring to *some only* of these Unlisted Assets, the Report reads:

"We have added an item to the assets of the Company, 'Market value of unlisted assets \$5,221,622.00.' The Company has a large amount of assets, some of which have no fixed financial standing. *A number of these, such as the Illinois Traction Company, Western Railways and Light, Dominion Glass Company, Limited, and Mississippi River Power Company have been appraised and have such a substantial value that it is the opinion of your Examiners that they should be carried in the financial statement.*"

Our policyholders will learn with interest that since the Report was made, the "Reserve Fund" or "Unlisted" assets have been increased and now comprise twenty securities of a total par value of \$13,218,527.

It is abundantly clear, therefore, from the well-founded conclusions reached by the American examiners in regard to the Company's bonds, stocks, mortgage loans and Reserve Fund assets, that, strong as is the condition of the Company as revealed in its published statements, the Sun Life of Canada possesses a reserve of strength which makes its actual position impregnable secure.

The President of the Republic of Cuba expresses in a very practical way his satisfaction with his fifteen-year Endowment Policy in the Sun Life of Canada.

Dr. L. S. Harvey,

The Sun Life Assurance Company,

Habana.

HAVANA, February 5, 1915.

Dear Sir:

Acknowledging receipt of your notification of the dividend earned on my policy of Assurance with your Company, permit me to express my entire satisfaction with the same. The cash dividend of approximately 16% of the total premiums paid is very gratifying, so much so that I have decided to increase the amount of Assurance which I am carrying with The Sun Life of Canada, to the Company's limit, namely \$50,000, and have, therefore, applied for the additional necessary amount.

Yours respectfully.

