

ern Townships farmer when reciprocity compels him to meet the same competition which has made the Vermont and New Hampshire farmer poor.

The Canadian Farmer's Home Market.

And now, having discussed the United States market pretty thoroughly, let us turn to the Canadian market.

I fear that the Canadian farmer does not sufficiently appreciate his home market—the market preserved for him by the Canadian tariff.

This home market is taking eighty per cent of his produce and at good prices.

The demand of this market is increasing and it will continue to increase as the country grows.

It has the advantage of nearness, stability, cheapness of transportation and quickness of returns.

The Canadian farmer is familiar with its conditions and requirements.

And yet, withal, the Canadian farmer is inclined to look beyond this market with longing eyes to the market of the United States, forgetting, perhaps, that the United States farmer is looking with just as longing eyes at the Canadian market.

There are at least twelve farmers in the United States looking longingly at the Canadian market to one farmer in Canada looking at the United States market.

Let us remember that there are at least twelve times as many farmers in the United States as there are in Canada, and so, while one Canadian farmer will get entrance into the markets of the United States, twelve American farmers will get entrance into our home markets. They have already succeeded in selling immense quantities of farm products in Canada, in spite of the duty. They have sold twice as much in Canada as Canadian farmers have sold in the United States.

With reciprocity in farm products the twelve American farmers will crowd the one Canadian farmer pretty closely in his own home market.

The surplus production of the United States farmer would be liable at any time to demoralize the home market of the Canadian farmer.

It will cost the American farmer no more to bring his farm products to Canadian towns and cities than it will cost the Canadian farmer to carry his to the United States.

These American products are pretty well