Ladies' spring coats at very lov prices at Bassen's, corner Union and Sydney.

Boys' pants, lined, all sizes, at Bassen's both stores, corner Union and Sydney, and 282 Brussels street. 3—21 Dancing tonight, the "Studio." Special sale of men's virts tonight-Corbet, 194 Union street.

Ladies' middies, 98c. up.—At Bassen's both stores, corner Union and Sydney and 292 Brussels street. 3—21

"CLIMO'S PHOTO ANNIVERSARY" Comes but once a year. Begins Monday March 21, ending Monday, 28th. An offering of lovely photos at half price.
Don't miss it. 85 Germain St.

Special sale of men's pants tonight.-Corbet, 194 Union street.

SPRING MILLINERY
Opening this week at Amdur's,
St. John, 258-60 King St., W. E.



Our stock is now complete in the following pieces: Casseroles, plain and engraved; Pie Plates, Bread and Utility Pans, Entree Dishes, Custard Cups, also Gift Sets.

HOW MANY PEOPLE READ CLASSIFIED ADS?

READ CLASSIFIED ADS?

One-fifth of Syracuse, N. Y.,
newspaper reader persue the classrified advertising section, according to merchants who have been
quietly investigating the "pop advertisement" as a medium to attract patronage. The net result is
the growth in the want advertisements carried in the local press.
The stunt was given a tryout in
the holiday shopping season, and
a careful check of the results
showed that it was a gold mine for
the advertisers.

Many of the smaller department
store managers, who hitherto have
considered it beneath their dignity
to patronage the classified sections
of the papers, have found this a
new channel for their efforts to
move stock. Frequently store
managers have scattered a number of small advertisements in
these sections, under various headings, with excellent results.

Those merchants who believe
strongly in the classified section of
a newspaper, declare that a good
portion of a newspaper's clientele
turns to this section first.

O. H. Warwick Co., Limited 78-82 King Street

EDITED BY MANSFIELD F. HOUSE

SPRING MILLINERY
Opening this week at Amdur's, West St. John, 258-60 King St., W. E.

SMOKING CONCERT. 4

Gentlemen, don't miss the smoker under the auspices of the St. John Cricket Club, in the Orange Hall, Germain street, on Tuesday, March 22nd, 1921. Splendid programme of marine and local artists. Tickets on sale at Roche & Co., Photographers, King street, 85 cents each.

Special sale of men's ties tonight.

Special sale of men's ties tonight.

For Sale—Two Houses. Apply 42 St. John street, West, or phone West 705-11.

Special sale of men's hats and caps tonight.—Corbet, 194 Union street.

Now is the time for dancing. Latest New York dances taught by Alice. M. Green. M. 3087.

And March States States of the St. John PRICE Act Andress stores. King Square and of unwisdom to force any debtor into of unwisdom to force any debtor into of unwisdom to force any debtor into of the act and fundant and of unwisdom to force any debtor into of the act and fundant and of unwisdom to force any debtor into of the act and fundant and of unwisdom to force any debtor into

EXTRACTION Only 25c.



Boston Dental Parlors Branch Office Dr. J. D. MAHER, Prop. Until 9 p. m



ceptive mood to become acquainted with the shops in Seattle and that there was no more opportune time to attempt to form a connection with them than shortly after their arrival. So Mrs. Cook wrote a personal card to each new resident whose name and address she could obtain.

Cor. king and Ludlow 'Phone West 166' with the Potatoes, a peck 80 lb. bags 2 cans Pumpkin 2 1b. New Prums 2 lb. New Prums

obtain.

There was nothing sterotyped about the card or its contents; nor were there any frills. She used a plain card and plain but "chunmy" language, and from the very start Mrs. Cook has found the system she adopted brought very substantial results. Basing her conclusions on past experiences before she established the Frolic Shop, she estimates that the penning of personal messages on protecteds brings fully 50 per cent bet
2 1b. New Prunes

2 2c

2 cans Old Dutch

2 2c

2 twilte Beans

2 twilte Beans

2 twilters Jam

3 35c

2 twilters Jam

3 5c

3 4 1b. bag Flour, all kinds

\$ 3.65

98 1b. bag Flour, all kinds

selling filt class of shift for controllarity.

For less money, Go to see Ambidior and more clothing, and stock in holding and more clothing, and stock in the clothing and stock in holding and stock in holding and stock in the clothing and an analysis and an all and a stock in the clothing and an all and a stock in the clothing and an all and a stock in the clothing and an all and a stock in the clothing and an all and a stock in the clothing and an all and a stock in the clothing and an all and a stock in the clothing and a stock in the clothing and a stock in the

New Styles for Men Now Ready

Dress and business suitsand everything right in fabric, fashion, fit and finish. Easter Will Be March 27th. Instead of waiting until the last day why not go at this buying in good season?

Good Suits at \$30, \$35, \$40 up to \$60; a good selection

Spring Overcoats, \$25 to Spring Raincoats, \$10.50 to \$40. New Neckwear that will interest you.

New Shapes in soft and stiff

collars.

Shirts in new patterns, came

68 King Street

Brown's Grocery Company

86 Brussels St. 'Phone 2666 Cor. king and Ludlow Streets

Fine Orange Pekoe Tea, a 1b 40c

All Andrews stores. King Squares and displaced by the finder of the control of th

WE CARRY A FULL LINE OF CHOICE MEATS

TEN BIG BARGAINS

For Saturday and Monday only. Both Stores:

Scotts Emulsion68c. and \$1.36

Forhans Tooth Paste, 29c. and 49c.
Burdock Blood Bitters\$1.09

Absorbent Cotton, 1 lb. roll ..59c.

Nujol, for constipation,
69c. and \$1.38

Tooth Pastes, reg. 25c., for ...19c.
Talcum Powders, reg. 25c., for 19c.
Lysol Shaving Cream39c. Burdock Blood Bitters\$1.09 Absorbent Cotton, 1 lb. roll ..59c.

RIT DYES, 5c. In the following colors: Salmon, Black, Light Green, Tan, Yellow, Taupe, Orange, Grey.

49c. CHOCOLATES Fresh and well mixed. Equal to 70c. goods. Try a Box Tomorrow.

AT CARLETON'S
MILL REMNANTS OF DRESS GINCHAMS.

Easter Display

Latest Spring Fashions.

Ladies' Suits, Coats and Dresses.

Large assortment of Blouses at Special Prices to Clear.

Perchanok 38 Dock Street

3-21

245 WATERLOO STREET

G'C 423 Main St. SPECIAL FOR FRIDAY AND SATURDAY

MAGEE'S, 423 Main Street 'Phone Main 355

WARREN'S

'Phone 4508 473 Main St. Choice Western Roast Beef

18, 25, 32c lb

Choice Roast Pork

32c lb.

Choice Roast Veal

20, 25, 32 c lb.

Choice Lamb

27c up

8 lb. Bag Flour

\$6.00

24 lb. Bag Flour

\$1.55 and \$1.60

Sereisky's Cash and Carry Meats and Groceries

Come and See Our Meat Market. We carry Also Fresh, Smoked and Pickled Fish at Both Our Stores. the best line of Western Beef, Pork, Lamb, Mutton

SATISFACTION GUARANTEED SEREISKY'S

576 Main Street, Corner Acadia

Reduce the High Cost of Your Table Necessities by Purchasing Your Groceries at The 2 Barkers, Limited

100 Princess Street. 'Phone Main 642

65 Brussels Street. 'Phone Main 1630

Satisfaction guaranteed or money cheerfully refunded. Orders delivered in City, Carleton, Fairville and Millford. Orders delivered to East St. John on Tuesday and Thursday. Orders delivered to Gien Falls on Thursday.