



A WORLDWIDE NETWORK OF PROFESSIONALS

Over 300 Canadian Trade Commissioners work for Canadian business in 133 cities around the world. As part of the Department of Foreign Affairs and International Trade, these Canadian trade commissioners work alongside commercial officers who know local customs and business practices. Their job is to promote the economic interests of Canada in the global marketplace. Details are available at www.infoexport.gc.ca

Core Services

Market Prospect — We'll help you assess your potential in your target market. We may have market reports available for some sectors. *Should you need additional market research, we can refer you to local consultants.*

Key Contacts Search — Need a list of qualified contacts in your target market? We can get it. These sources have the local knowledge you need to refine and implement your market entry strategy. *We'll let you know of any charges for access to specialized databases.*

Local Company Information — We'll provide information on foreign organizations or companies you have identified. *You will always be informed of any access charges to specialized databases. Credit checks are generally referred to specialized agencies.*

Visit Information — Once you decide to visit the country you want to do business in, we can provide practical advice on timing and organizing your trip. *Please use your travel agent to make appropriate hotel and travel arrangements.*

Face-to-face Briefing — One of our officers will meet with you personally to discuss the most recent developments in your target market and your future needs. *Simply notify our office of your visit at least two weeks before your departure.*

Troubleshooting — Do you have an urgent business or market access problem? Call us for help. *We cannot enter into private disputes or act as customs brokers, sales agents, collection agents or lawyers.*

Additional Services

For the following services, our offices will refer you to third parties who generally charge a fee: extensive program of appointments, logistical support, business support services, participation in events, temporary office or display space. In markets where this is not possible, our office will arrange for these services at a cost.