

REPORT 4  
89/02/06

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 88  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :611-SEATTLE

005-COMM. & INFORM. EQP.& SERV  
UNITED STATES OF AMERICA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

PROMOTION OF DEFENCE/AEROSPACE OPPORTUNITIES.

1.MAINTAIN CURRENT NUMBER OF BOEING APPROVED  
CDN SUPPLIERS AS BOEING DECREASES ITS SUPPL-  
IER BASE. AT SAME TIME ADD SEVERAL NON-APPRO-  
VED CDN COS. TO BOEING SUPPLIERS LISTS.

ELECTRONICS COMPANIES WEBS TO NORTHCON 88, SEATTLE.

1.INCREASE PARTICIPANTS' AWARENESS OF MKT PO-  
TENTIAL.2.INTRODUCE PARTICIPANT TO COMPETIT-  
ION & PRICING.3.ENCOURAGE PARTICIPANTS TO  
ESTABLISH A DISTRIBUTOR.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----