REPORT 4
89/05/10

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :341-CAIRO

007-POWER & ENERGY EQUIP. & SERV.
ARAB REPUBLIC OF EGYPT

PLANNING:	ACTIVITIES PROPOSED IN POST PLAN:	ANTICIPATED RESULTS:
ALL SUB-SECTORS		
	SUPPORT OF AECL FOR CANDU SALE.	
	ANALYSE 5-YEAR PLAN AND IFI PIPELINE TO SELECT BEST CANDIDATE PROJECTS FOR CANADIAN SALES EXPORTS.	SHORTLIST OF 5 PROJECTS FOR CANADIAN SUPPLIERS.
	COMPLETE SIGNATURE AND FINANCING AGREEMENT FOR $24 MILLION METRO-SEPTIA PROJECT.	CONTRACT IN FORCE.

TRACKING:	ACTIVITIES UNDERTAKEN IN QUARTER:	QUARTERLY RESULTS REPORTED:
QUARTER: 1	(A) FINALIZE DAMANHOUR AGREEMENT (B) FINALIZE METRO SEPTIA PROJECT	LOAN SIGNED. PEOPLE'S ASSEMBLY APPROVAL 21 JUNE DECREE ISSUED. GUARANTEE. EDC RE-SUBMITTED COMPETITIVE FINANCE OFFER. FAVOURABLE DECISION AWAITED.
QUARTER: 2	Complete Metro-Septia contract and issuance of all Damanhour loan documents. 2. Monitor ESNA Dam project to see if SNC has chance to renew negotiations.	Supported Cda Wire Cable final negs for signing of contract - intervened to obt. loan agreement & legal opinions for Damanhour in order Babcock & Wilcocks could get EDC finan. - confirmed SNC has no chance as Italians contracted ESNA projec
QUARTER: 3 -----		
QUARTER: 4 -----		