

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 340-AMMAN

OOB-TRANSPORT SYS, EQUIP, COMP, SERV.
JORDAN

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

COMPLETION OF TRANSPORTATION STUDY FOR MINISTRY OF PLANNING UNDER CIDA CPPF.

ESTABLISHMENT OF CDN CREDIBILITY AS CONSULTANTS IN SECTOR AND POTENTIAL SPINOFFS WITH PLANNING AND THE AQABA RAILROAD CORPORATION.

ACTIVE FOLLOW-UP BY PARTICIPANTS IN THE ONTARIO GOVERNMENT MOTC SEMINAR PROGRAMME TO THE JORDAN ROADS ASSOCS. AND MINISTRY OF TRANSPORT.

CANADIAN PARTICIPATION IN TRAFFIC MANAGEMENT PLANNING FOR MUNICIPALITIES OF AMMAN AND ZARQA.

ON-GOING PURSUIT BY CDN FIRMS OF OPPORTUNITIES LOCALLY FOR COMMUTER AIRCRAFT, AIRCRAFT SIMULATORS, LANDING SYSTEMS AND JET-ENGINE OVERHAUL WITH ALIA AND/OR THE CIVIL AVIATION AUTHORITY.

SUCCESSFUL PURSUIT BY CDN AERONAUTICS FIRM OF BOTH SHORT AND LONGER TERM OPPORTUNITIES.

BILATERAL AID PROGRAMME WITH POSSIBLE FOCUS ON PORT FACILITIES.

ESTABLISHMENT OF CANADA AS CLEAR ALTERNATIVE TO UK FOR CURRENT AND PLANNED PORT PROJECTS IN JORDAN.

IMPLEMENTATION OF THE SHADIYA PHOSPHATE MINING PROJECT BY THE JORDANIAN PHOSPHATE MINING CO. (JPMC) IN 1987/88/89.

CDN BIDDERS FOR RAIL EXTENSION, ROLLING STOCK AND TRANSPORTATION INFRASTRUCTURE ASSOCIATED WITH DEVELOPMENT OF SHADIYA SITE.

CONTINUING SUPPORT AND PROMOTION OF CDN CAPABILITY IN THE TRANSPORTATION SECTOR TO GOVERNMENT OFFICIALS AND PRIVATE SECTOR FIRMS IN THE LOCAL MARKET.

TIMELY ADVICE TO BOTH ESTABLISHED AND POTENTIALLY INTERESTED CDN SUPPLIERS OF LOCAL OPPORTUNITIES.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 -----

QUARTER: 3 TABLING OF CPCS PRODUCED NATIONAL TRANSPORTATION STUDY TO JORDANIAN MINISTRY OF PLANNING. -ASSESSMENT OF ACTIVITIES & TENDERS ON SHADIYA PHOSPHATE PROJECT.

-REPORT SUBMITTED TO JORDANIAN GOV'T OCTOBER 87.
-FORWARDED BID PACKAGES TO CCC & OTHER CDN BIDDERS. LIMITED SUPPLY CAPABILITY TO BORE HOLD DRILLS. AWARDS PENDING.

QUARTER: 3 ASSISTANCE TO PROMOTIONAL EFFORTS BY CDN FIRMS IN AVIATION SECTOR IN RESPECT OF AIRCRAFT SIMULATORS & COMMUTER AIRCRAFT.

VISIT TERR. BY DE HAVILLAND REP & COMMUNICATIONS WITH CAE ELECTRONICS HAVE INDICATED LIMITED PROSPECTS FOR PENETRATION OF MKT DUE TO EXTENSIVE RELATIONSHIP DEVELOPED BY ROYAL JORDANIAN AIRLINES WITH EUR. (AIRBUS) SUPPLIERS.