Market Share

## Export and Investment Promotion Planning System

88/89 Sector/Sub-Sector Highlights Submitted by Posts by Region

Region: AFRICA

Mission: 301 ADDIS ABABA

Market: 274 ETHIOPIA

Sector: 007 POWER & ENERGY EQUIP. & SERV.

Subsector: 071 HYDRO

Statistical Data On Next Year Sector/sub-sector (Projected)			 rent Year stimated)	1	Year Ago	2 Years Ago		
Mkt Size(import)	\$	34.00M	\$ 62. 00M	<b>\$</b>	O. OOM	\$	0. 00M	
Canadian Exports	\$	2. 00M	\$ 1.60M	\$	0. 70M	\$	O. 50M	
Canadian Share of Import Market		5.80%	2. 50%		0. 00%		0.00%	
•								

Major Competing Countries

i)	237	ITALY					050	%
ii)	051	UNITED	KINGDOM				010	%
iii)	265	JAPAN					010	7.

Cumulative 3 year export potential for CDN products 5-15 \$M in this Sector/Subsector:

Current status of Canadian exports:

Small but expanding

Products/services for which there are	Curre	nt Total Imports
good market prospects	In C	anadian \$
i) ENGINEERING SERVICES	\$	2.00 M
ii) POWER GENERATING EQPT.	\$	0.30 M
iii) TRANSMISSION EQPT.	\$	0.30 M

Projects or portion of projects which are still in the planning stage and for which Canadian companies might have reasonable prospects.

i) Project Name: GEOTHERMAL ENERGY Approximate Value: \$ 10 M Financing Source: 025 OTHER For further info. please contact: TEGENE ABRAHAM CDN EMB, ADDIS 15-11-00 15-92-00