

TRADE TRACKING SYSTEM

WORKLOAD AND OFFICER SUMMARY
ACTIVITY REPORT

FOR QUARTER 2 OF FISCAL YEAR 1987

97/12/23

WORLD TOTALS

		NUMBER	% OFFICER-TIME CANADA	% LOC-ENG	TOTAL-TIME PERSON-DAYS
A. EXPORT ENQUIRIES	FROM CANADA	27807	19.19	86.93	86.70
	FROM TERRITORIES	28253	2.79	19.84	59.24
B. VISITS TO CLIENTS IN TERRITORY	VISITS	7227	9.92	9.69	41.90
C. EXPORT PROMOTION PROJECTS & EVENTS	FAIRS	322	2.69	2.56	17.80
	OTHER	433	4.80	4.74	19.32
		167	2.92	3.55	13.58
D. COMMERCIAL / ECONOMIC REPORTS	SUMMARY OF PROGRAM	1133	4.11	3.36	15.80
E. INVESTMENT/PROMOTION ENGINEERING	ACTIVITIES	960	1.63	1.11	5.74
	FROM TERRITORIES	2090	2.70	2.25	10.36
F. TECHNOLOGY INFLOW PROGRAM ENTRIES FROM CANADA		364	0.84	0.88	3.85
	CONNECTIONS AWARDED	22	0.52	0.58	2.31
G. PARTICIPATION IN PROG-RELATED EVENTS IN CANADA		83	2.00	1.70	5.61
H. SERVICE REQUESTS FROM GOV'T SOURCES - DEA REPORTS		1999	4.18	3.33	16.54
	FROM OTHER GOV'T SOURCES - CONTACTS	2194	4.83	3.97	19.76
	+ REPORTS	807	1.87	1.47	7.18
I. ADMINISTRATION: PROGRAM MANAGEMENT & ADMIN.			10.87	8.27	39.83
	LEAVE, PROFESSIONAL DEVELOP.		14.61	11.13	54.81
J. SERVICE TO OTHER MISSION PROGRAMS			6.25	4.80	18.80
WORLD TOTALS	WORLD TOTALS		99.86	77.70	417.77

NUMBER OF BUSINESS VISITORS FROM CANADA : 6042
FROM TERRIT : 11269

NUMBER OF PENDING APPLICATIONS COMMENTED ON : 1036

NUMBER OF OCCUPIED OFFICER POSITIONS - CANADA-BASED : 308
- LOCALLY-EMPLOYED : 210