

**PERSONALS.**

Lieut. Douglas L. Macaulay, whose appointment as flying officer with the British forces in France has just been gazetted, is the son of Mr. T. B. Macaulay, president of the Sun Life Assurance Company of Canada.

Mr. Clarence A. Bogert, general manager of the Dominion Bank, has returned from a tour of the western provinces. Mr. Bogert states that his opinion of the present position of the West and its outlook has been considerably improved as a result of his observations.

The London & Lancashire Fire has lost two members of its English staff, killed in action during recent weeks in France, Private J. H. Lammie, a member of the head office staff, and Private J. A. Stephenson, an inspector attached to the London office.

Mr. J. Burr Morgan, president of the Life Underwriters' Association of Canada, was a guest at the St. Louis convention last week of the National Life Underwriters' Association. Mr. Burr told the convention that he writes three-fourths of his business on income policies and has doubled his production by specialising on this business.

Mr. J. F. Weston, general manager of the Imperial Life Assurance Company, has lately completed an inspection trip extending from Newfoundland to Vancouver Island, and reports that conditions generally throughout Canada are quite satisfactory. In the West, says Mr. Weston, there are few good loans offering and were it not for the necessity of investing in the War Loan, insurance companies might be put to it for an outlet for their funds at the present time.

Mr. G. C. Morant, formerly manager of the fire department of the Commercial Union Assurance Company, whose recent death in England at the age of 72 is announced, was well known to Canadian underwriters, and highly esteemed as well for his personal gifts as for his professional accomplishments. Mr. Morant had travelled very largely all over the world in the interests of his Company, and it will be in recollection that some of his experiences on this side of the Atlantic and elsewhere have been embodied in various interesting volumes. The great respect in which Mr. Morant was held by his English confrères is evidenced by the remarkable tributes paid to his memory at a recent meeting of the Insurance Institute of London, of which Mr. Morant was first president. The speakers included Messrs. T. M. E. Armstrong (Ocean), E. Roger Owen (Commercial Union), and S. J. Pipkin (Atlas), who in language of evident sincerity paid testimony to Mr. Morant's nobility of character and remarkable business capacity.

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