

As a result of a joint venture agreement signed during the Team Canada 1998 trade mission, Highland Homes Ltd. is providing Primavera – a unique residential project in Chile complete with parks, schools and recreational facilities – with 840 Canadian-crafted wood homes. Sales are expected to reach 150 units per year by mid-2000, with total revenue for the development calculated at \$95 million.

Rex Philpott,
President,
Highland Homes Ltd.,
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Regarding recommendation 20, both developed and developing countries alike seek gains from the new round. Canada already provides generous and non-conditional access to the Canadian market for most of the least developed countries through the Least Developed Country Tariff.

Canada has met its obligations under the Agreement on Textiles and Clothing without recourse to safeguards and will remove all remaining quantitative restrictions by the year 2005. We will continue to consult with industry regarding measures to assist the least developed countries. We view with interest proposals for enhanced market access from other countries (such as the European Union proposal that would provide access for “essentially all” products from the least developed countries). We also maintain that the more developed of the developing economies must play their part in opening their markets to the exports of less developed economies.



With respect to recommendation 21, the Government recognizes that certain international trade issues and agreements increasingly have an impact on areas of provincial or shared jurisdiction. Provincial interests and programs that could be affected by future negotiations include state trading enterprises, certifications and standards, and regulation in the service sector. Close consultation with the provinces is ongoing through a number of channels, including regular Federal-Provincial trade policy consultative meetings, as well as through regular contact at the officials' level.