

## NEWFOUNDLAND AND LABRADOR

### **CANSTOCK LTD.**

P.O. Box 61  
Eastport, NF  
A0G 1Z0

Contact: Olav Brochmann, President  
Telephone: 709-677-2273  
Fax: 709-677-3580

Products: Cod, Herring, Squid, Mackerel,  
Scallops, Capelin — Frozen, salted/dried;  
Salmon, Shrimp, Lumpfish Roe

Annual Sales Range: 0.5 – 2.5M  
Percentage of Sales Exported: Varies  
Number of Employees: Varies  
Type of Business: Exporter, Trader  
Production Period: Year round  
Countries of Interest: China, United States,  
Germany, United Kingdom, France, Japan,  
Hong Kong, Taiwan

### **COLD OCEAN INC.**

415 Griffin Drive  
Corner Brook, NF  
A2H 3E9

Contacts: David Middleton,  
Director of Marketing  
Paul Wight, Marketing Co-ordinator  
Telephone: 709-785-7387  
Fax: 709-785-5365

E-mail: [seafreez@atcon.com](mailto:seafreez@atcon.com)

Products: Herring, Capelin, Mackerel, Redfish,  
Eels, Greenland Halibut, Seal, Shrimp,  
Crab — Various product forms and treatments

Annual Sales Range: 50M+  
Percentage of Sales Exported: 95%  
Number of Employees: 250  
Type of Business: Processor  
Production Period: Varies according to species  
Brands: Ocean Leader  
Countries of Interest: Worldwide

### **CONCEPTION BAY OCEAN PRODUCTS LTD.**

P.O. Box 7357  
St. John's, NF  
A1E 3Y5

Contact: Haniff Madakia, President  
Telephone: 709-753-6684  
Fax: 709-753-9621

Products: Groundfish — Fresh, frozen;  
Lumpfish — Roe; Pelagics — Frozen,  
salted/dried

Annual Sales Range: 0.5 – 2.5M  
Percentage of Sales Exported: 90%  
Number of Employees: 30  
Type of Business: Processor  
Production Period: May – November

### **CONPAK SEAFOODS INC.**

P.O. Box 13008  
St. John's, NF  
A1B 3V8

Contact: Steve Noseworthy  
Telephone: 709-726-3020  
Fax: 709-726-8595

Sales Offices/Agents: In Newfoundland:  
Hermitage, Gaultois, Twillingate, Englee, Bide  
Arm, Leading Tickle

Products: Capelin, Cod, Crab (Snow), Flounder,  
Hake, Herring, Lumpfish Roe, Mackerel, Ocean  
Catfish, Pollock, Redfish, Scallops, Skate Wings,  
Squid, Turbot

Annual Sales Range: 15M  
Percentage of Sales Exported: 90%  
Number of Employees: 1,500  
Type of Business: Processor, Exporter  
Production Period: Year round  
Brands: CSI

### **DALEY BROTHERS LTD.**

117 Glencoe Dr.  
Mount Pearl, NF  
A1N 4S7

Contact: Rosemary Buckingham  
Telephone: 709-364-8844  
Fax: 709-364-7216

Products: Capelin — Frozen, fresh, dried;  
Cod — Frozen, fresh, salted; Crab  
(Atlantic, Snow, Rock) — Frozen; Greenland  
Turbot — Frozen; Grenadier — Fresh;  
Haddock — Frozen, salted; Hake — Frozen,  
salted; Herring — Frozen, salted; Lump Roe —  
Salted; Mackerel — Frozen; Monkfish —  
Frozen; Pollock — Frozen, salted; Scallops —  
Frozen, fresh; Seal — Frozen, fresh, salted/dried;  
Shrimp — Frozen, fresh; Skate Wings —  
Frozen; Squid — Frozen; Tuna — Fresh

Type of Business: Fishery Harvesting,  
Processing, Marketing  
Countries of Interest: Worldwide

### **DORSET FISHERIES LIMITED**

179 Water Street  
St. John's, NF  
A1C 1B1

Contact: Derrick Philpott  
Telephone: 709-739-7147  
Fax: 709-739-0586

Products: Capelin, Cod, Crab (Atlantic),  
Flounder/Sole, Herring — Fillets; Lobster,  
Lumpfish Roe, Mackerel, Monkfish, Skate, Squid,  
Turbot, Sea Urchin

Annual Sales Range: 0.5 – 2.5M  
Percentage of Sales Exported: 95%  
Number of Employees: 120  
Type of Business: Processor  
Production Period: April – December

### **E.J. GREEN AND COMPANY LTD.**

P.O. Box 99  
Winterton, NF  
A0B 3M0

Contact: Derek Green, President  
Telephone: 709-583-2670  
Fax: 709-583-2804

Products: Capelin (Female & Male), Cod,  
Flounder, Herring, Lumpfish Roe, Mackerel,  
Sea Urchin, Squid, Turbot

Annual Sales Range: 2.5 – 10M  
Percentage of Sales Exported: 90%  
Number of Employees: 100  
Type of Business: Processor  
Production Period: May – November

### **EARLE BROTHERS FISHERIES LTD.**

151 Water Street  
Carbonear, NF  
A1Y 1B6

Contacts: Fred G. Earle, President  
Allen Pilgrim, Secretary - Treasurer  
Telephone: 709-596-5166/5056/6448  
Fax: 709-596-3801

Products: Capelin, Cod, Crab (Snow),  
Fish Meal, Fish Oil, Flounder, Herring,  
Lumpfish Roe, Mackerel, Squid

Annual Sales Range: 2.5 – 10M  
Percentage of Sales Exported: 95%  
Number of Employees: 250 – 300  
Type of Business: Processor, Exporter  
Production Period: May – October  
Brands: Seas Earle

Countries of Interest: Japan, United States,  
Spain, Portugal, Denmark, European Union