

IMPORTERS/DISTRIBUTORS/USERS

Direct exporting to Japan is not simple, it often demands that you visit Japan, learn about the market and the culture, and meet with potential importers, end-users, distributors, agents, and government trade officials. Exporters must develop a network of contacts on the Japanese side and establish close working relationships with several key individuals. In light of constantly evolving circumstances, the following list of importers, distributors and users cannot be timeless or exhaustive, *Canadian fish and seafood exporters are advised to check all relevant details with their commercial contacts and to adhere strictly to the specifications set by Japanese importers and authorities.*

Aburai Kabo Co., Ltd.
3-12-13 Shinhamam,
Shiogama City,
Miyagi Prefecture 985, Japan
Tel: 022-364-3733
Fax: 022-364-3755

Product: Cod, Pollack, Rock Sole,
Redfish, Salmon, King Crab, Surimi

Active Foods K.K.
Kanayamaru Bldg. 9FL.
4-8-4 Kumochi-cho,
Chuo-ku, Kobe 651, Japan
Tel: 078-231-2700
Fax: 078-231-1022
Product: Shrimp, Crab

AGS Commerce Ltd.
Taikoen Bldg., 1-3-8 Shibakoen,
Minato-ku, Tokyo 105, Japan
Tel: 03-3434-6661
Fax: 03-3434-3508
Product: Live Lobster

Aichi Bussan Co., Ltd.
81 Ikenoomote,
Awara Shinkawa-cho,
Nishikasugai-gun, Aichi Prefecture
Japan
Tel: 052-409-2061
Fax: 052-409-4318
Product: Fresh and Frozen Seafoods

Aito Trading Co., Ltd.
89-1 Chonagi Kaibu-cho,
Chiryu-shi, Aichi Prefecture
Japan
Tel: 0566-81-3632
Fax: 0566-81-3634
Product: Fresh and Frozen Seafoods

Alpha Seafoods Co., Ltd.
3-1-1 Tsukiji,
Chuo-ku, Tokyo 104
Japan
Tel: 03-3542-5522
Fax: 03-3542-5737
Product: Herring Roe, Salmon Roe,
Other Fish Roe

Arai Trading Co., Ltd.
Nagatani Bldg.
3-40-9 Shonan,
Suginami-ku, Tokyo 167
Japan
Product: Freshwater Fish, Freshwater
Fish Caviar

Ataka Produce Co., Ltd.
Y-Bldg.
3-13-2 Shibaura,
Minato-ku, Tokyo 108
Japan
Tel: 03-3798-0641
Fax: 03-3798-0845
Product: Salmon, Black Cod, Redfish,
Salmon Roe, Herring Roe, Sea Urchin,
Shrimp, Tuna, Snow Crab, King Crab,
Squid

Bokusui Corporation
Overseas Dept.
1-1-16 Kanda Izumicho,
Chiyoda-ku, Tokyo 100
Japan
Tel: 03-5821-1958
Fax: 03-5821-2392
Product: Tuna, Swordfish, Shrimp,
Squid, Cod, Herring, Salmon

Bon Gurume Co., Ltd.
5-17 Akasaka Kaigan,
Kokurakita-ku, Kitakyushu-shi,
Fukuoka 802
Japan
Tel: 093-541-1101
Fax: 093-541-0011
Product: Whelk, Salmon Roe, Shellfish

Canada Packers (Japan) Inc.
Landic Nihonbashi Bldg.
2-16-13 Nihonbashi,
Chuo-ku, Tokyo 103
Japan
Tel: 03-3281-2011
Fax: 03-3281-8419
Product: Smelt, Salmon, Snow Crab

C.I. Seafoods, Ltd.
4-7-3 Tsukiji,
Chuo-ku, Tokyo 104
Japan
Tel: 03-3542-2383
Fax: 03-3542-2539
Product: Shrimp, Lobster, Northern
Shrimp

Co-Optrade Japan Ltd.
Seikyo Kaikan 4FL.
4-1-13 Sendagaya,
Shibuya-ku, Tokyo 151
Japan
Tel: 03-3796-6354
Fax: 03-3796-6366
Product: Black Cod, Eel, Herring,
Mackerel, Pollack, Salmon, Herring
Roe, Pollack Roe, Salmon Roe,
Shrimp, Snow Crab, Smoked Salmon,
Baby Clam, Shortneck Clam, Oyster