

REPORT 4B  
87/10/28

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 87  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

POST : 301-ADDIS ABABA

ETHIOPIA

QUARTER: 1

005-COMM. & INFORM. EQP. & SERV.  
MAINTAIN CONTACT WITH LOCAL GOV'T OFFICIALS FOR  
RURAL TELECOM PROJECT.

INITIAL PREPARATION UNDERWAY FOR RURAL OFFICIALS

008-TRANSPORT SYS, EQUIP, COMP, SERV.  
MEET SR. GOV'T OFFICIALS TO EXPEDITE SIGNING OF  
CONTRACT FOR STUDY OF ASSAB-ADDIS PIPELINE.  
MONITOR DVLPMT OF DJIBOUTI-ETHIOPIA RAIL LINK.  
PROMOTE SALES TO ETHIOPIA AIRLINES.

AWAITING DECISION FROM SENIOR GOV'T OFFICIALS.  
AWAITING SPECIFIC DETAILS AND PROJECT IDENTIFI-  
CATION. MORE SALES (EQPT/SERVICES) TO EAL  
EFFECTED.

014-EDUCATION, MEDICAL, HEALTH PROD  
MONITOR DEVT PLANS FOR 7TH EDUCATIONAL PROJECT.

CONTACT MAINTAINED WITH MOE. PROJECT PROPOSAL  
UNDERWAY.

007-POWER & ENERGY EQUIP. & SERV.  
ASSIST MORE CDN CONSULTING COS. FOR POWER  
GENERATOR STUDY, MINING, EXPLORATION AND  
IMPLEMENTATION OF TURN KEY PROJECTS.

A CDN FIRM AWAITING TO SIGN CONTRACT FOR GAS  
PIPELINE PROJECT. -A CDN FIRM NEGOTIATING ON  
OIP DRAFT CONTRACT WITH EELPA. -CDN FIRM SOLD  
SURVEYING EQPT TO GEOLOGY DEPT. OF MINES.

001-AGRI & FOOD PRODUCTS & SERVICE  
PROMOTE MORE CDN INVOLVEMENT IN AGRICULTURAL  
SECTOR.

A CDN FIRM AWAITING RESULTS OF BIDS SUBMITTED TO  
AETSC FOR AGRI EQT/STUDY. -SAME FIRM EXTENDED  
ITS SERVICES TO AGRI DEVT. BANK.