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## Export and Investment Promotion Planning System

87/88 Sector/Sub-Sector Highlights Submitted by Posts by Region

Region: MIDDLE EAST

Mission: 339 ABU DHABI

Market: 328 UNITED ARAB EMIRATES

Sector: 014 EDUCATION, MEDICAL, HEALTH PROD

Subsector: 143 EDUCATIONAL SERVICES, EQUIPMENT

Statistical Data On Next Year Sector/sub-sector (Projected)			ent Year timated)	1	1 Year Ago		Years Ago	
Mkt Size(import) \$	O. OOM	\$	O. OOM NA	\$	0. 00M	\$	0.00M	
Canadian Exports \$	0.00M	\$	O. OOM NA	\$	0. 00M	\$	0.00M	
Canadian Share	0.00%		0. 00%		0. 00%		0.00%	
of Import Market								

Major Competing Countries

Market Share

i)	051 UNI	TED KING	MOCK			(	000	7
ii}	577 UNI	TED STAT	'ES OF	AMERICA		(	000	%
iii)	507 SWE	DEN				•	000	%

Cumulative 3 year export potential for CDN products 5-15 \$M in this Sector/Subsector:

Current status of Canadian exports: No Export results to date

Products/services for which there are	יידש:	ent Total Imports
good market prospects	In (	Canadian \$
i) CONSULTING SERVICES FOR VOCATIONAL INSTITUTES	\$	0.00 M
ii) SOFTWARE FOR INTRODUCTION OF COMPUTERS IN SCHOOLS	\$	0.00 M
iii) RETRAINING OF TEACHERS IN CANADA	\$	O. OO M

The Trade Office reports that the following factors influence Canadian export performance in this market for this sector (sub-sector).

In the Trade Office's opinion. Canadian export performance in this sector (sub-sector) in this market is lower than optimum mainly because of:

- non competitive pricing
- market prospect which are relatively new and have not yet been explored adequately by Canadian exporters