

**PROGRAM RESULTS: ASIA & PACIFIC**

**BUSINESS ACTIVITY**

During the January - March 1991 period seventeen posts reported the following business activity:

- 136 EXPORT SALES WORTH \$554.30M
- 7 NEW BUYING CONNECTIONS / 21 AGENCY AGREEMENTS
- 13 NEW JOINT VENTURES @ \$6.10M / 2 LICENSING AGREEMENTS @ \$1.50M
- 7 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA @ \$176.90M
- 3 CANADIAN INVESTMENT IN TERRITORY @ \$3.50M
- 12 TECHNOLOGY TRANSFER @ \$2.22M

**HIGHLIGHTS:**

- \$ 163 million sale of a telecommunications tower (Bangkok)
- \$ 30 million sale of a helicopter haul-down system (Canberra)
- \$ 25 million sale of flight simulators (Tokyo)
- \$ 21 million sale of H.R. coils (New Delhi)
- \$ 15 million sale of a value-added network system (Jakarta)
- \$ 8 million sale of log homes (Tokyo)
- \$ 4 million sale of beef (Tokyo)

**KEY STATISTICS: for the seventeen posts reporting workload information**

		<u>Missions Reporting To</u>			
			PST	PNC	PNJ
No. Trade Enquiries	Cdn		5703	1952	1648
	Local		6858	1725	1495
No. Investment Enquiries	Cdn		143	50	173
	Local		163	48	285
No. Business Visitors	Cdn		1322	646	797
	Local		2128	983	1796