

## Canadian carpeting at Frankfurt fair

An extensive range of Canadian carpeting will greet visitors to Heimtextil '86 in Frankfurt, West Germany from January 8 to 11, 1986, when ten Canadian manufac-



Domco manufactures no-wax vinyl flooring.

turers of broadloom carpeting and specialty items exhibit their products at the trade fair.

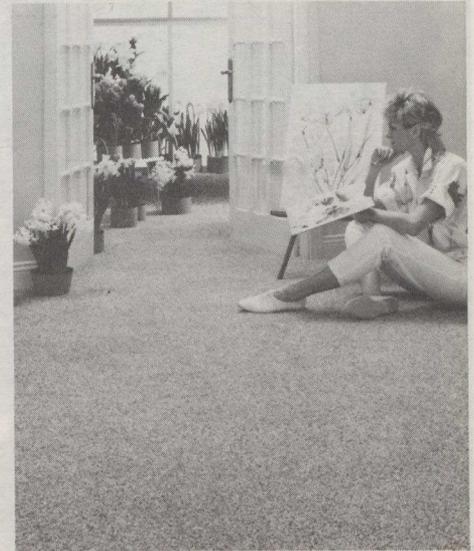
Quality products from Peerless Carpet Corporation, Dawn Carpets Limited, Burlington, Canada Inc., Kraus Carpets Mills Limited, and Coronet Carpets Inc. will be on view. New products will include tight gauge plush carpets in multi-colours and with geometric patterns and subtle colourations.

Soreltex, a specialist in printed area rugs, will offer a full range of tufted goods and Designer Classics Carpet Manufacturing Limited, a custom wool carpet specialist, will show how it can provide its unique and rare hand-made product as a rug, tapestry, or area carpet. New carpet samples produced using Strudon IV BCF polypropylene will be exhibited by Strudex Fibres Limited.

Domco Industries Limited will present its popular resilient hard flooring products and Tappatec Inc., an international broadloom carpet marketing specialist, will offer its expertise.

Canadian carpet exports rose sharply

from annual shipments of \$3 million in the mid-1970s to \$65 million by 1980 and have stabilized near record levels over the past five years. This represents about 11 per cent of all Canadian sales. The key markets are Australia, the United States, the Middle East, Pacific Rim countries and the Caribbean.



Coronet produces stylish broadloom carpets.

## Forestry prospects bright in New Zealand and Australia

Canadian forest machinery and service companies are expanding their sales in New Zealand and Australia and increasing their participation at major forest industry trade fairs held in both countries.

In Canada's first national stands sponsored by the Department of External Affairs, 18 Canadian firms participated at WOODDEX '85, a major international forest industry event, held in Auckland, New Zealand in November and many Canadian companies are preparing to take part in the Forest Industries Machinery Exposition (FIME '86) in Myrtleford, Australia in April.

### Success in New Zealand

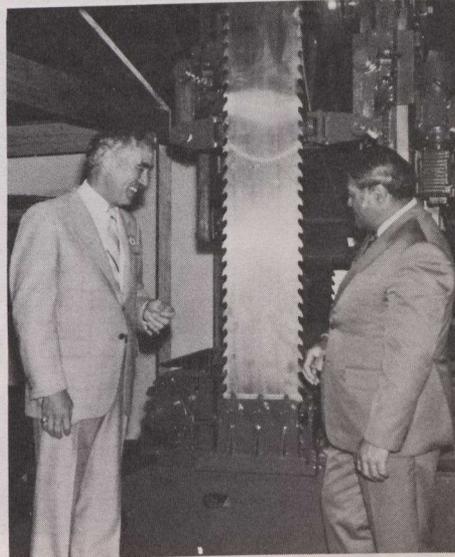
At WOODDEX '85, a Canadian company moved its machinery from the fair site to a production line in New Zealand while other Canadian exhibitors were able to document their capabilities with success stories in New Zealand sawmills.

Forano Inc., of Plessisville, Quebec, represented by Southern Cross Engineering Company Limited, Christchurch made its first New Zealand sale of a new machine. Forano's high strain 183-centimetre double cut band headrig for sawmill operations was moved directly from the WOODDEX site to a New Zealand sawmill.

Carroll-Hatch (International) Limited of

Vancouver and Sandwell and Company Limited of Vancouver, had already established important contacts in New Zealand as the prime engineering consultants in the Eves Valley Project sawmill near Nelson. The sawmill will officially open in February.

Another New Zealand mill, the Pacific



New Zealand Minister of Forests Koro Watere (right) and James Ganderton, commercial counsellor with the Canadian High Commission, examine Forano's band saw that was sold at WOODDEX in Auckland.

Pine Products Limited mill at Gisborne, which opened in November, was designed and equipped by a number of British Columbia firms: H.A. Simon (International) Limited, Kockums Cancar Inc., Nicholson Murdie Machine Limited and Cam Chain.

Ronald D. Pousette, president of Brunette Machine Works of New Westminster, BC, said that Brunette has sold 24 debarking machines to New Zealand since 1965. About half the debarker is made in Canada with the final product being completed in New Zealand using local materials and labour.

### Australian fair

Many Canadian forest industry companies are now preparing for participation at FIME '86, April 14-17. The trade fair, which is held every five or six years and hailed as one of the most successful shows of its kind, will feature all types of equipment associated with timber, from planting and harvesting to sawmilling and wood processing.

Canadian companies will be showing various equipment and machines including electronic and pneumatic control systems, sawshop equipment, planers, moulders and all types of woodworking machinery.

There are many opportunities for Canadian forest industry firms in Australian markets, particularly companies interested in partnerships with local pulp and paper firms. Sawmill equipment is in especially high demand.

Fish Photography