

TABLE 8 / TABLEAU 8  
EXPORT TARGET MARKET DISTRIBUTION OF APPLICATIONS RECEIVED  
REPARTITION PAR MARCHE D'EXPORTATION - PAR DEMANDES RECUES  
(BY SECTION -PAR SECTION)

| YEAR<br>ANNEE | Project<br>Bidding               | Visits<br>Outside<br>Canada           | Trade Fairs<br>Abroad                                | Visits<br>to<br>Canada  | Export<br>Consortia          | Sales<br>Offices<br>Abroad                         | Fish  | Food              | Non-profit<br>Organizations        | Marketing<br>Agreements            | TOTAL  | %      |
|---------------|----------------------------------|---------------------------------------|--|-------------------------|------------------------------|--|-------|-------------------|------------------------------------|------------------------------------|--------|--------|
| 1988-89       | 37                               | 128                                   | 12   | 22                      | 1                            | 4  | 0     | 4                 | 0                                  | 2                                  | 210    | 5.0%   |
| 1987-88       | 64                               | 81                                    | 14   | 13                      | 0                            | 3  | 0     | 1                 | 0                                  | 1                                  | 177    | 4.4%   |
| 1988-89       | 30                               | 460                                   | 1,301  | 17                      | 0                            | 0  | 0     | 14                | 0                                  | 6                                  | 1,828  | 43.6%  |
| 1987-88       | 36                               | 454                                   | 1,201  | 37                      | 1                            | 5  | 0     | 10                | 0                                  | 3                                  | 1,747  | 43.7%  |
| 1988-89       | 6                                | 68                                    | 8  | 4                       | 0                            | 3  | 0     | 0                 | 0                                  | 0                                  | 89     | 2.1%   |
| 1987-88       | 37                               | 44                                    | 29   | 4                       | 0                            | 4  | 0     | 1                 | 0                                  | 0                                  | 119    | 3.0%   |
| 1988-89       | 17                               | 86                                    | 13   | 15                      | 0                            | 0  | 0     | 8                 | 0                                  | 0                                  | 139    | 3.3%   |
| 1987-88       | 28                               | 89                                    | 22   | 12                      | 0                            | 2  | 0     | 4                 | 0                                  | 0                                  | 157    | 3.9%   |
| 1988-89       | 102                              | 518                                   | 145  | 26                      | 1                            | 14   | 0     | 16                | 0                                  | 0                                  | 822    | 19.6%  |
| 1987-88       | 117                              | 468                                   | 137  | 35                      | 1                            | 8  | 0     | 15                | 0                                  | 0                                  | 781    | 19.5%  |
| 1988-89       | 27                               | 457                                   | 319  | 23                      | 0                            | 20   | 0     | 10                | 0                                  | 0                                  | 856    | 20.4%  |
| 1987-88       | 26                               | 454                                   | 244  | 21                      | 0                            | 15   | 0     | 13                | 0                                  | 3                                  | 776    | 19.4%  |
| 1988-89       | 16                               | 64                                    | 23   | 7                       | 1                            | 0  | 0     | 1                 | 0                                  | 0                                  | 112    | 2.7%   |
| 1987-88       | 25                               | 53                                    | 31   | 6                       | 0                            | 0  | 0     | 1                 | 0                                  | 0                                  | 116    | 2.9%   |
| 1988-89       | 28                               | 79                                    | 24   | 6                       | 0                            | 0  | 0     | 0                 | 0                                  | 0                                  | 137    | 3.3%   |
| 1987-88       | 27                               | 48                                    | 41   | 9                       | 0                            | 1  | 0     | 0                 | 0                                  | 0                                  | 126    | 3.2%   |
| 1988-89       | 0                                | 0                                     | 0  | 0                       | 0                            | 0  | 0     | 0                 | 0                                  | 0                                  | 0      | 0.0%   |
| 1987-88       | 0                                | 0                                     | 0  | 0                       | 0                            | 0  | 0     | 0                 | 0                                  | 0                                  | 0      | 0.0%   |
| 1988-89       | 263                              | 1,860                                 | 1,845  | 120                     | 3                            | 41   | 0     | 53                | 0                                  | 8                                  | 14,193 | 100.0% |
| 1987-88       | 360                              | 1,691                                 | 1,719  | 137                     | 2                            | 38   | 0     | 45                | 0                                  | 7                                  | 13,999 | 100.0% |
| YEAR<br>ANNEE | Soumissions<br>pour un<br>projet | Visites a<br>l'exterieur<br>du Canada | Foires<br>commerciales<br>a l'exterieur<br>du Canada | Visites<br>au<br>Canada | Consortiums<br>d'exportation | Bureaux de<br>ventes<br>permanents<br>a l'etranger | Peche | Alimen-<br>tation | Organismes<br>sans but<br>lucratif | Contrats<br>commer-<br>cialisation | TOTAL  | %      |