Canada's Caral Trade.

Canada's Carai Trade.

New York, July 2.—The canal comittee of the Produce Exchange, which working to have the question of the building of the Eric canal referred the people at some date soon, has the people at some date soon, has considered to the table showing the movement of the sound of the control of the sound of the week ending June 2s, and amparing the amounts passing or the week ending June 2s, and amparing the amounts passing and the control of the control o

the port.

The present Canadian routes that are cutting into rail and canal ship-right and the present Canadian routes that are cutting into rail and canal ship-right and the present Canadian routes at present 11-2c a bushel cheaper than by way of New York; and the rail to L'verpool by this route is at present 11-2c a bushel cheaper than by way of New York; and the card by the committee's table were more than New York's by 617,448 bushels greater than those of all the bashels greater than those of all the bashels greater than those of all the individual control of the present that the present t

Paying Cash for Produce.

Paying Gash for Produce.

Merchants in Minnesota are getting
the produce trade down to a point
where it is profitable.

Through their local trade associations they arrange to pay a certain
price for produce and they generally
stick to this arrangement.

This is a good proposition because it
enables the Armer to get what his
goods are worth and to more, and it
enables the merchant to get a return
enables the merchant to get a return

for the time and money spent in handling this class of goods. If there is mit a local association in the second of the second of

All you do is to agree to pay a fair living price for produce and not cut your own throat.

All having reached the point where.

All having reached an association decide as your next step to pay cash for all farm products that you buy.

It won't pay? Or course it will.

"It won't pay? Or course it will.

"It not first place it will bring more little or that he old.

There is no trust about it.

In the first place it will bring more little or the late of the

thing or he is getting the worst of the bargain.

If you pay him cash and he can buy where he pleases, he will figure out that he is getting the lowest price anyway; that he is just about smart and anyway that he is just about smart and haggle over half a cent. And if he sells you \$5 worth of produce and only trades out \$2.50 with you, don't let that worry you.

Standard that the sells you will get your share of his business in the end, no matter how it happens to run at the moment.

You can just about figure out, too, that some other time he will buy a heat of the that word you will get your share of his business in the end, no matter how it happens to run at the moment.

You can just about figure out, too, that some other time he will buy a sells you and the from you than he sells you and the from you than he sells you and the first and you make him "take it cut in trade."

Husiness on a cash basis is the best

business for all concerned every time

business for all concerned every time And paying coals does not preclude the farmer from the property of the farmer from the wants it in that way.

The only point is to have it understands the farmer's truck he can get all cash for farmer's farmer for the farmer for the farmer for the farmer farmer for farmer farme

Railway and Traffic Matters.

The C. P. R. will shortly commence on an extensive system of improve-ments in its Winniber yards.

tents in its Winniber yards.

The Canadian Northern Railway
as opened a weekly refrigerator serice between Winnipeg and Hartney.

The C. P. R. has made a contract with the Northwest government to plow and keep in order all fire guards which may be considered necessary along the C. P. R. right of way in the Northwest Territories.

Northwest Territories.

The work on the C. P. R. tunnel at the loop, in the Crow's Nest Pass, has been completed, and it was used for the first time on Friday last. It is 900 feet in length, and the construction cost the road in the neighborhood of \$220,000.

hood of \$230,000. The Canadian Northern train ser-vice was demoralized on Monday, and communication between Winnipeg and Portage ia Prairie shut off, owing to a washout a short distance east of the latter town, caused by the high water in the Assiniboine river.

in the Assinibolne river.

By the end of this week it is expected that the first train will run over the new C. P. R. bridge across the Red river at Winnipes. The delay in opening the bridge has been due to the non-arrival of bullast for the approach. The bridge has cost the company \$150,000.

There have been some engagements of wheat from Fort William to Montreal since our last report at 5½c, with 5½c now asked. There is little or nothing doing from Duluth, and rates nothing doing from Duluth, and rates nothing doing to Montreal are nominal at be. For Montreal are nominal at be. For Montreal are nothing to the second of the

real Trade Bulletin.

The Canadian Australian Steamship Company has chartered an extra steamer, the S.3. Fororic, to load steamer, the S.3. Fororic, to load the steamer, the S.3. Fororic, to load the S.3. Fororic and S.3. For

son.

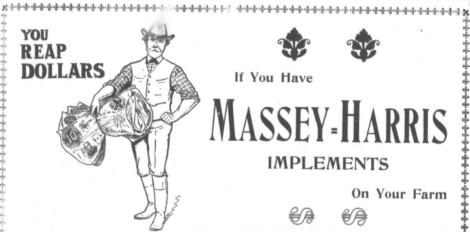
President W. L. Brown, of the American Ship Building Company, closed contracts last week with the Great Lakes and St. Lawrence Transporta-Lakes and St. Lawrence Transportation of the steel steamers to open surface to the steel steamers to when the upper lakes and Quebec in bornetion with the company's dock the steel stand at the latter port. The ten ship land at the latter port. The ten ship land at the opening of navigation in 1903, and will cost \$2.00,060.

Country hides are still selling at 8½c per pound at Chicago for best grades. Receipts are limited.

The outport of Moose Factory, for-merly under the survey of the port of Sault Ste. Marle, Ont., has been placed under the survey of the port of

Winnipeg.

Not long ago it was the United States which was shipping coal into Great Britain. Now the coal dealers of New York are "integrated on the coal from Wales" the second from the coal from th







If You Have

Massey-Harris

IMPLEMENTS

On Your Farm





Massey-Harris Farm Implements are made by Canadian Mechanics Canadian Mechanics consume the products of Canadian Farmers

It Pays every Canadian to Patronize HOME INDUSTRIES