

A WORD FROM THE BUSINESS MANAGER

This month's WORD FROM THE BUSINESS MANAGER is written by the retiring Manager, Dr. Fraser. By the time it reaches the readers of the TEACHERS MONTHLY, the new Business Manager, Rev. Donald M. Solandt, will be in charge.

Dr. Fraser commends his successor most heartily to the goodwill of the whole Church, with the full confidence that Mr. Solandt will receive the same hearty sympathy and co-operation which he himself has received during the whole twenty-two years of his occupancy of this responsible position.

Those years have been great in opportunity. The years ahead are greater still, and PRESBYTERIAN PUBLICATIONS, in its business and editorial departments, will follow its well tested tradition of keeping a little in advance, with a keen outlook for every opportunity of helping our congregations and Sunday Schools and young people's organizations to do their work in the best possible way.

FOR CHRISTMAS

We are prepared with a full assortment of things for Christmas both for the Sunday School and the individual. Almost all Sunday Schools give an entertainment of some sort at Christmas. Teachers and officers are sometimes puzzled as to the form of entertainment most likely to appeal to the scholars. In our large assortment of DIALOGUE and ENTERTAINMENT BOOKS there is almost sure to be something that will exactly suit your needs. If you are thinking of putting on a play, you will find just what you want in CHRISTMAS CELEBRATIONS, THE NEW CHRISTMAS BOOK, CHRISTMAS ENTERTAINMENTS (45c. each), or one or other of the other books in our varied assortment. Of course, all these books contain in addition to plays, recitations, dialogues, drills and other forms of wholesome entertainment.

THE CHRISTMAS TREE

For the little folk in the Sunday School the outstanding event of the year is the Christmas Tree. Now, no Christmas Tree is complete without candy—this is where we help out—our FOLDING CANDY BOXES fill the bill exactly. The designs are unusually clever and the colors bright and Christmasy looking. Each box has a loop of tape for hanging and holds one-half pound. The price of the boxes is 35c. per doz ; \$2.50 per 100, and you can have them assorted if you wish.

CHRISTMAS GIFTS

You teachers who want to remember your scholars with a little gift at Christmas should consider CLASS PINS. You can have them made to your order with the name of your class or motto or anything else you may wish, provided the number of letters or figures does not exceed the number shown on the design you choose. Send for an Illustrated Circular showing designs and prices.

CALENDARS

CALENDARS and CHRISTMAS CARDS are always much in demand. Our Calendars are particularly appropriate for gifts from teacher to scholar or from minister to congregation. There is the CHRISTIAN CALENDAR, which has become so popular in the last two or three years. In beauty of design it excels even last year's Calendar, which found a place on the walls of thousands of Christian homes. The price is the same as last year, 25c ; special prices for quantities. Then we have the SCRIPTURE BLOCK CALENDAR in a wonderful Maple Leaf design. It is produced in full colors with gold decorations and has appropriate Bible quotations. The daily tear-off block contains Scripture Texts for every day in the year.

There are two OTHER STYLES with monthly date pads. Beautiful landscape designs lithographed in full colors with gold decorations. The Bible quotations are well chosen. The larger size (8½ x 11 inches) sells at 30c. each ; 12 or more \$3.00 per dozen ; the smaller size (5½ x 8 3-8) 20c. each ; 12 or more \$2.00 per dozen.