

PREFACE.

In placing this little book before the public, I do so with much diffidence, being aware of its imperfections.

Coupled with my own experience I have consulted many authorities, but much of necessity has been omitted, as I have endeavoured to confine myself to limited space and such facts and information as may be found most useful and interesting.

Born as it were into the business which I conduct, naturally I have found it hard to restrain my pen as the many facts of interest to me in this connection came to hand. However, I hope I have not trespassed on the reader's patience, nor made the following pages wearisome.

May I hope the reader will pardon my occasional lapses, and not imagine this book is a mere advertisement, because the few examples of high-class articles introduced into the narrative are connected with my own name. I could only write of that which I know to be true.

Perhaps the chief merit of the book lies in the fact that it is a home production, being written, printed and bound by Nova Scotians, and in the city of Halifax. I regret, however, that the paper it is printed upon is imported. The reader will admit that it is good paper, but I believe paper just as good could and of right ought to be made in Nova Scotia.

Cotton mills (built only a few years since) situated amidst the cotton fields and on the river banks of the Southern States, are paying a dividend of 30 per cent., while those of Old and New England are glad to be in a position to divide five per cent., and apparently are fast being driven to the wall by their Southern competitors.

Are there any reasons why paper mills situated upon the banks of our fine rivers, and amidst the pulp forests of Nova Scotia, should not pay good dividends, and do for Nova Scotia what the cotton mills do for the South, and give increased employment to our own people?