

## L. H. GAUDRY &amp; CO.

Messrs. L. H. Gaudry & Co., importers of structural steel, cast iron columns, ornamental iron work, cast iron pipes, etc., began business in 1902.

Owing to the remarkable strides made in the use of iron and steel for structural purposes and municipal works, this firm has kept abreast of the times, and in this special branch of their important business have been entirely successful, so much so that they have opened branches of their business at Montreal and Halifax, N.S.

They are Canadian sales agents for several of the leading British foundries and steel works, and have already executed many large contracts in Canada, amongst which are the supplying of large quantities of cast iron pipes to the cities of Quebec, Montreal, Rimouski, Fraserville, Victoria, North Bay, Hull, to the Montreal Light, Heat & Power Co., the Frontenac and Quebec Gas Co., Quebec, and many others to long to enumerate.

In addition to the above they are very closely identified with the supply of cast iron and steel work required in the construction of new buildings all over the country, principally in the City of Montreal and East.

Mr. L. H. Gaudry, general manager of the firm, is a native of Quebec, and in addition to being a member of the Board of Trade, belongs to various leading clubs and other organizations.

The firm have their well equipped offices at No. 76 St. Peter St., Quebec.

## PHILIPPE PARADIS.

It is something to remember that the City of Quebec is strong in its representatives in Canada's greatest business houses, many of whom have well equipped show rooms and offices, and some of whom have distinguished themselves in more ways than one. In Mr. Philippe Paradis, representative of Messrs. W. R. Johnston & Co., Ltd., of Toronto, we have a typical instance. As the sole representative for the Province of Quebec of this leading firm of wholesale clothiers, he is acquainted with all that relates to commercial and business life, and his eleven years practical attention to duty in the interests of his principals have been fruitful in more ways than one.

Mr. Paradis was born in 1868, and married Miss Emma Fraser of Fraserville, by whom he has three interesting children. He is a member of the Council of the Board of Trade, and was one of the organizers of the Commercial Travellers' Club which now numbers some 450 members. His great aim has been to promote commercial life, especially in his native Province, and spares no effort to further the good cause nor is his worldly endeavours a monopoly of his better nature, since he enters heart and soul into the annual collection for "La Guignole," whereby hundreds of deserving poor are made glad at Christmas time. He is also interested in political economy, and in numerous ways has proved himself to be one of Quebec's most energetic and philanthropic citizens.

## J. A. SCOTT &amp; F. BLOUIN.

Mr. J. A. Scott, general manager for Canada of Millers, Limited, one of the largest leather manufacturers in the United Kingdom, having their principal place of business in Glasgow, Scotland, is a native of this Province, and has identified himself with the interests of Quebec trade for a number of years. He is associated with Mr. F. Blouin in the important agency of the Anglo Canadian Leather Company, whose head office is in Montreal. Mr. Scott also represents Messrs. A. R. Clark & Co., of Toronto and Hamilton and Caldwell & Sons, Glasgow, Scotland. He is a member of the Athletic Association and Garrison Club, and a Major of the 10th Canadian Hussars.

Mr. Blouin was born in Quebec city and educated here. He is thoroughly imbued with the spirit of enterprise and the advocacy of all that relates to Quebec's expansion. Like Mr. Scott, Mr. Blouin takes an interest in military matters, being Captain Adjutant of the Ninth Regiment V.Q.

## DONALD C. THOMSON.

Mr. Donald C. Thomson, president of the Quebec and Levis Ferry Company, is one of Quebec's oldest and best known citizens. For many years identified with the lumber business, Mr. Thomson has seen everything connected with its principal industry in other days, and continues to be largely interested in its welfare. As one of the men who has been instrumental in building up the trade of the Ancient Capital, he has not let increase of years interfere with his fixed ideas of what tends to the welfare of the city and its expansion as a commercial and maritime centre, but is always ready to give counsel and practical advice when most needed.

Mr. Thomson is an ex-Director of the Union Bank and the Quebec S. S. Company, and, despite his advanced age, continues to be one of the old commercial bulwarks of the Rock City.

## MESSRS. CARBRAY, SON &amp; CO.

This important firm of wholesale coal, shipping and commission merchants, whose offices are in the Hochelaga Bank Building, St. Peter street, Quebec, dates from 1869, when it was then known as Carbray, Routh & Company. The present firm is composed of Messrs. Felix Carbray and W. J. Carbray, his son. Both members of the firm are amongst the leaders of Quebec's commercial community, and are representatives of the shipping and commercial interests of the Harbour Commission as well as the following important concerns: Pittsburgh & Erie Coal Company, Lehigh & Wilkesbarre Coal Co., and the New York and Ontario Western Companies. Mr. Carbray is also Consul for Portugal.

As men whose interests have always been identified with Quebec, the Messrs. Carbray are foremost in aiding whatever tends to its progress as well as zealous in promoting and encouraging its commercial expansion.

## L. EDGAR MARTEL.

Mr. J. Edgar Martel, whose fine business premises are situated at No. 91 St. Joseph street, is a native of Quebec and began business in 1902.

After completing his brilliant studies at Levis College, from which he graduated, he afterwards attended Laval, where he obtained his B.A. degree. He perfected his chemical studies in his chemical laboratory, which he opened after following the course of the International Correspondence Schools, of Scranton, Pa., as well as in the laboratories of Dr. Morin and Mr. Edmond Giroux, the latter a well-known druggist of St. Peter St. When Mr. Giroux retired from active life, Mr. Martel resolved to try his fortune in the St. Roch district, where much success has attended his efforts, his clientele being one of the largest in that populous suburb.

Mr. Martel married, in January 1904, Miss Mamie McAvoy, and is the proud father of two children.

As a member of the Board of Trade, and a citizen who is thoroughly in touch with Quebec's commercial life, Mr. Martel has earned for himself the good will and esteem of all classes.

## OCTAVE MATTE.

Mr. Octave Matte, 169 St. John street, Quebec, is the present successor of the late Mr. Z. Vandry, who established the business in 1850 and died in 1893. Mr. Matte joined in partnership the 21st February, 1890, the firm being known as Vandry & Matte, but since 1892 he has continued to carry on business alone under the old name, style and firm.

The lines for which the business is noted are steamfitting, planing, tin-smithing, gas and electrical fittings. Roofing and brass fixtures are also special features of the trade to which much attention is paid. The premises on St. John street are owned by Mr. Matte, and he is assisted by his sons. Many and important contracts have been secured by this well-known business man, who is a member of the Board of Trade, the Retail Merchants' Association and the Knights of Columbus.

Mr. Matte was born in St. Jean Baptiste des Ecureuils, in this Province, and is a practical workman for all that concerns the prosperity of the city where he has laboured so successfully.

## I. A. LANGLAIS &amp; SONS.

177 St. Joseph St. and 222-26 Desloises Street, Quebec.

This firm was established in 1865, by I. A. Langlais, as a retail business, but was afterwards merged in church supplies, etc. In 1902 his son was taken into partnership. Great increase followed, when Mr. Langlais formed a joint stock company, in which Mr. Thierree became partner and secretary. Mr. Thierree is a member of the Board of Trade. He entered the firm of Langlais & Fils in 1892 as book-keeper, but on the death of Mr. I. Langlais in 1905, became manager of the concern. In October 1907, he married Miss Angeline Langlais, daughter of I. Langlais.