

Minister for
International
Trade



Ministre du
Commerce
extérieur

No. 69

March 18, 1991

FIVE CANADIAN FIRMS SUPPLY TELECOMMUNICATIONS EQUIPMENT TO CHINA WITH SUPPORT OF EDC FINANCING

International Trade Minister John C. Crosbie announced today that the Government of Canada, working through the Export Development Corporation (EDC), will support the export of various telecommunications equipment to China's Ministry of Communications and Ministry of Machinery and Electronics and Industries. The sales will be made under separate contracts by five companies -- Northern Telecom Canada Limited (NTCL), Harris Farinon Canada, Inc., E.F. Johnson Canada Inc., Electrohome Limited, and Newbridge Networks Corporation -- and will be financed with funding to China of up to US\$14.9 million.

NTCL of Mississauga, Ontario, Harris Farinon of Dorval, Quebec, E.F. Johnson of Pickering, Ontario, Electrohome of Kitchener, Ontario and Newbridge Networks Corp. of Kanata, Ontario will supply telecommunications equipment and services. NTCL is a leading global supplier of fully digital telecommunications systems. Harris Farinon is a designer and manufacturer of communications equipment. E.F. Johnson is a designer and manufacturer of radio products and systems, and electronic components. Electrohome is an international marketer of commercial video electronic products and has operations in Canadian television and radio broadcasting. Newbridge is a designer and manufacturer of digital networking products.

The exports will cumulatively generate 426 person years of employment in Canada.