

By Mr. Winters:

Q. What do you mean by "an equal mark-up"?—A. We have made a mark-up of \$3 a box.

By Mr. Thatcher:

Q. It seems to me from these figures you have taken a mark-up which was excessive because oranges were scarce at that time or because the newspapers were saying they were going to be scarce. It would appear from the figures as if you had done so?—A. It might look that way.

By Mr. Monet:

Q. To clarify that so there will not be any misunderstanding, would you please send a breakdown for the cars from which the oranges were sold from November 20 to November 27, giving the price you paid for each size and the number of boxes in each car?—A. We will give you a copy of the invoices.

Q. And also the prices at which you sold the different grades of oranges?—A. The different sizes.

Q. You will send it to my address and I will see it is read into the record.

Mr. MAYBANK: So far as it has gone I suppose the fact of a rather high mark-up at this particular time following upon the embargo or restriction, the fact of it being higher at that time is purely coincidental?

The WITNESS: That is my honest opinion.

By Mr. Fleming:

Q. You mentioned a moment ago, Mr. Crelinsten, that an appeal had been sent out to the public?—A. No, I did not say an appeal. I said around that time the Canadian Wholesale Fruit Association gave out a press release telling the public not to be concerned about their supplies of citrus because the 50 per cent quota would allow the importation of practically the same amount of citrus as they had the year previous.

Q. In spite of the press release, was it the experience of the retailers to whom you were selling that they did, nevertheless, encounter something in the nature of panic buying on the part of the consuming public?—A. No, they did not, but it can be explained in this way. If you go into a fruit store or a food store to take home some fruit in the evening or whenever you decide to do so, you have a choice of buying pears or grapes or apples or several other commodities. Your buying is not concentrated on one commodity. Obviously, by eliminating all those other fruits, you have created a greater demand on what is available; that is obvious and that is what happened.

Now, that is what happened in celery, even though we did not handle celery. The only vegetables, the only green vegetable that was available during the month of December was celery. Ordinarily, you have lettuce, you have cauliflower, spinach, beans, peppers, eggplants, chicory. If you eliminate that you create a high demand for the commodity that is available.

Q. But you do not think that it would reach the proportions of panic?—A. It would never reach the point of panic. It would naturally increase the demand for the restricted varieties of fruits and vegetables available.

The CHAIRMAN: Is it not a fact that you have the same supply of oranges available as you had before, as was said in that press release?

The WITNESS: Partly correct, sir.

By Mr. Monet:

Q. Now, I have no further questions for you on oranges and I do not have any questions to ask you about your supplies of celery, because I do not think there is any difference there from what previous witnesses have already put on the