"WE WERE DOING WELL HERE, SO IT WAS NATURAL TO SET UP IN CANADA. IT'S AN EXCELLENT PLACE TO DO DEVELOPMENT WORK ... CANADA HAS AN EXCELLENT UNIVERSITY SYSTEM THAT IS GRADUATING WELL-EDUCATED, WELL-TRAINED INDIVIDUALS WHO POSSESS THE SKILLS WE REQUIRE TO CARRY OUT OUR SOFTWARE RESEARCH AND DEVELOPMENT ACTIVITIES ... THOSE SKILLS ... AND THE GENERAL QUALITY OF LIFE ONE CAN ENJOY HERE, MAKE ... CANADA COMPETITIVE WITH WHAT ONE WOULD FIND IN SUCH MAJOR SOFTWARE DEVELOPMENT AREAS AS THE SILICON VALLEY AND NEW ENGLAND." HELGE KNUDSEN, VICE-PRESIDENT. SOFTWARE DEVELOPMENT, AMDAHL

## 5. INTERNATIONAL BUSINESS SKILLS

Canada is a land of immigrants. Employers will find pools of experienced workers who also offer fluency in foreign languages, knowledge of international cultures and business practices, and networks of business contacts in Asian, European, and American markets.

Canada is an effective bridge between North America and Europe.

Canadian business practices and laws are a blend of American and European cultures. Canada's metric system of measurement means that Canadian manufacturers can readily meet requirements for European standards and measures.

Population by Mother Tongue in Major Canadian Cities - 1991 (percent of total population)

	Canada	Halifax	Montreal	Toronto	Edmonton	Vancouver	Ottawa/Hull
English	60.5	93.1	14.3	66.4	77.9	72.9	53.5
French	23.8	2.7	66.9	1.3	2.3	1.3	32.9
Multilingual	2.6	1.0	4.2	4.1	3.1	3.1	3.5
Italian	1.6	0.2	3.8	4.9	0.7	1.1	1.1
Chinese	1.6	-	0.9	4.5	2.8	8.2	1.2
German	1.6	0.3	0.4	1.2	2.4	2.2	
Portuguese	0.7	0.1	0.8	2.5	0.4	0.4	
Polish	0.6	0.2	0.5	1.5	1.1	0.5	
Spanish	0.6	1.0	1.4	1.4	0.7	0.7	
Other	6.4	1.4	6.8	12.2	8.6	9.6	7.8

Source: Statistics Canada, Catalogue 93-313, Mother Tongue.

Immigrant Population by Place of Birth
(% of total number of immigrants who came to Canada in 1991)

	United States	Europe	Germany	Italy	Poland	United Kingdom	Asia	Western Asia	Eastern Asia	South East Asia	Southern Asia	Africa	Caribbean	S. & C. America	Other
CANADA	5.7	54.4	4.1	8.0	4.2	16.5	24.5	3.4	8.6	7.2	5.3	3.8	5.3	5.0	1.3
NFLD	21.9	53.3	3.7	0.5	1.3	34.4	15.5	1.5	4.9	3.4	5.9	3.7	2.0	1.5	2.1
PEI	32.6	53.8	4.0	0.1	1.2	28.8	7.8	3.2	1.5	0.6	2.3	0.9	0.7	2.6	1.6
NS	24.2	54.2	4.5	1.7	2.5	30.8	13.2	4.1	2.8	2.7	3.7	2.3	2.2	1.2	2.7
NB	35.0	50.5	6.0	1.6	0.9	30.7	8.2	1.7	2.9	1.9	1.7	2.3	1.1	1.4	1.5
QUE	4.7	48.6	2.2	13.3	3.2	4.3	22.3	8.7	3.5	7.2	2.9	7.8	9.6	6.5	0.5
ONT	4.1	57.9	3.8	9.9	4.6	17.3	22.1	3.1	7.6	6.0	5.4	3.3	6.5	5.5	0.6
MAN	6.1	54.7	5.9	3.0	8.5	14.8	25.6	0.9	4.2	16.7	3.8	1.9	3.1	8.1	0.5
SAS	15.0	58.7	6.4	1.4	2.0	20.3	17.9	1.1	7.0	7.0	2.8	2.8	1.4	3.4	0.8
ALB	7.8	50.7	6.0	2.9	5.7	17.7	28.9	2.4	10.4	11.1	5.0	4.2	2.2	4.5	1.7
BC	7.5	49.6	5.5	3.0	2.3	21.9	33.8	1.3	17.1	7.8	7.7	2.7	0.9	2.5	3.0
YT	24.5	60.0	12.7	1.4	0.7	26.5	5.9	0.7	0.8	3.5	0.8	1.4	2.0	1.5	4.7
NWT	10.9	56.4	7.2	2.7	2.2	25.4	20.6	1.1	5.4	10.6	3.8	3.9	3.4	2.3	2.5

Source: Statistics Canada, Catalogue 93-316, Immigration and Citizenship.