Investment Canada

Investment Canada helps Canadian companies in their search for joint venture, strategic alliance or investment partners. It provides information about investment issues and trends, and works to identify potential business matches.

Contact: Investment Development Division Tel: (613) 995-0465, Fax: (613) 996-2515

Laurier Trade Development Centre

The Centre provides assistance such as market research and planning services, training, publications and software. A library of Mexican materials is maintained, including periodicals, market studies and electronic sources of information.

Contact: Wilfrid Laurier University Tel: (519) 884-1970, x6909, Fax: (519) 884-8849

Mexican Embassy in Canada

The Embassy can provide general assistance to Canadian companies wishing to do business in Mexico. A Secretariá de Comercio y Fomento Industrial (SECOFI) office has been established at the Embassy (see SECOFI listing in the Contact Organizations in Mexico section, page 13).

Tel: (613) 235-7782, Fax: (613) 235-1129

Provincial Ministries of Trade Development

Most provinces have a ministry responsible for international trade development, which can provide introductory publications, market information and networking assistance. Many have market research and export assistance programs. Consult the blue pages of your telephone directory to locate your ministry.

Statistics Canada

The Client Services Section analyses import/export statistics in a variety of formats. Library Services provides access to documents with information on foreign countries, including Mexico. Loan of materials can be arranged through inter-library loan.

Contact: Chief, Client Services Section, International Trade Division Tel: (613) 951-9797, Fax: (613) 951-0117

Contact: Director, Library Services Tel: (613) 951-8218, Fax: (613) 951-0939

Universities.

Library facilities, electronic information facilities (CD-ROM and database), consulting services and specialized staff may provide useful information to the exporter. Consult individual universities about programs and facilities, or contact the Corporate Higher Education Forum.

Tel: (514) 876-1356