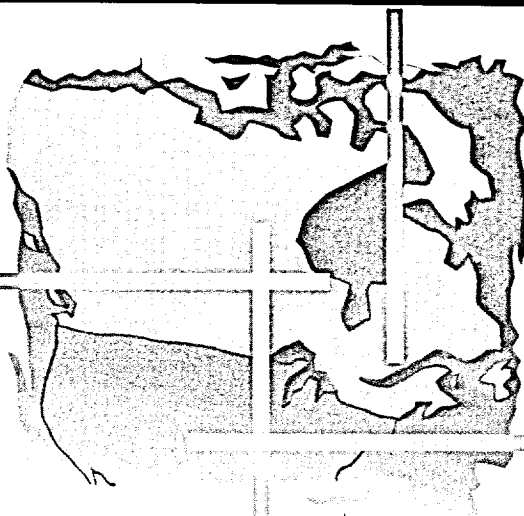




APPENDICES

A1. COMPANIES INTERVIEWED

COMPANY AND YEAR OF AWARD

PRODUCT/SERVICE EXPORTED

1989 Canada Export Award Winners

Eicon Technology Corporation
MED-ENG SYSTEMS INC.
Newbridge Networks Corp.
Terra Nova Fishery Co. Ltd.
WestCan Alfalfa Inc.

Data communications and networks
Security and safety products
Digital communications equipment
Surimi (fish)
Alfalfa products

1988 Canada Export Award Winners

Baymag
Imax Systems Corporation
INTERA Information Technologies Corporation
Sabian Ltd.

Magnesium oxide
Large format motion picture systems
Data collection and remote sensing equipment
Bronze cymbals

1987 Canada Export Award Winners

Abegweit Seafoods Inc.
Exeltor Inc.
Hybrid Turkeys Inc
Lab-Volt Limited
Knelson International Sales Inc.
Saskatoon Chemicals Ltd.

High-quality fish
Industrial knitting needles
Breeding poultry
Training hardware and software
Goldmining equipment
Swimming pool chemicals

1986 Canada Export Award Winners

Canadian Foremost Ltd.
Capsule Technology International (1990) Inc.
Ilco Unican Inc.
MacDonald Dettwiler and Associates Ltd.
SR Telecom Inc.

All-terrain vehicles and drilling equipment
Pharmaceutical plant and equipment
Security systems and hardware
Data processing systems
Microwave telecommunications systems

1985 Canada Export Award Winner

Polymer International
(A Division of Intertape Polymer Inc.)

Woven polyolefin products