REPT4D 90/04/05

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 89 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :646-GUATEMALA

005-ADVANCED TECH. PROD. & SERV GUATEMALA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

CONTINUED LIAISON WITH TELECOM AUTH.TO IDENT.TIMING & OPPORT

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 To fully support Canadian companies pursuing multilateral financed projects.

QUARTER: 2 To meet with Telecom Planning and Project Authorities to discuss future projects which may be of interest to Canadian companies.

QUARTER: 3 -----

QUARTER: 4 -----

QUARTERLY RESULTS REPORTED:

Joint efforts between LeBlanc & Royle, their local representative and the Embassy resulted in award of contract for sale of 324 telecom towers worth approx. US \$ 800,000.

Identified upcoming opportunity for concession for the Guatemalan mobile cellular telephone project. Canadian companies have been advised.

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