

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :401-ANKARA

SECTOR :008-TRANSPORT SYS,EQUIP,COMP,SERV.
TURKEY

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

SUB-SECTOR:URBAN TRANSIT

COMPLETION OF FINAL NEGOTIATIONS ON ANKARA URBAN TRANSIT PRO
SIGNING FINAL CONTRACT AND START OF CONSTRUCTION WORK

PREPARATION OF A TURNKEY PROPOSAL FOR BURSA LIGHT RAIL TRANS
AN ATTRACTIVE PACKAGE MAY RESULT IN A CONTRACT AWARD ON SOLE

SOURCE BASIS

SUBMISSION OF A PROPOSAL TO IZMIR MUNICIPALITY - STUDY
AN EXTERNALLY-FUNDED STUDY COULD LEAD TO AWARD OF STUDY

CONTRACT TO CDN FIRMS ON SOLE SOURCE BASIS

ORGANIZE A BRIEFING ON CDN RAIL COMMUTER TECHNOLOGY
INFLUENCE THE SPECIFICATIONS TO FAVOUR CDN TECHNOLOGY

SECURE AT LEAST ONE CDN BIDDER FOR EACH TENDER
CONTRACT AWARDS TO CDN FIRMS

SUB-SECTOR:AEROSPACE

SUBMISSION OF A PROPOSAL FOR LEASE OF TWO FEEDER LINE AIRCRA
PENETRATING OF TURKISH CIVIL AVIATION MARKET

START TALKS ON CO-PRODUCTIONS OF REGIONAL CARRIER
CONCLUSION OF AGREEMENT TO CO-PRODUCE AIRCRAFT DASH-8

SUBMISSION OF A PROPOSAL TO SUPPLY FOREST FIRE AIRCRAFT
CONTRACT AWARD FOR SUPPLY OF FOREST FIRE FIGHTING AIRCRAFT

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -Assist Canadian Consortium (CC) in concluding
negotiations for Ankara Urban Transit Project
(AUTP)
-Assist Canadian company in winning contract for
vessel traffic system for Turkish straits

-Significant progress was made on financing
package. Full agreement expected in July.

-Canadian company has begun working with Turkish
authorities to prepare tender documents.

QUARTER: 2 -Provide on going assistance to Cdn consortium
to overcome financing agreement hurdles in
Ankara Urban Transit Project.
-Brief Mayor of Izmir and staff on Cdn capabili-
ty in urban transit.

-Slow progress continues to be made. Mayor of
Ankara placated and will be patient until finan-
cial package completed.

-CC has submitted a well prepared proposal to
City of Izmir. Evaluation continues.