## GLOSSARY OF TRADE AND RELATED TERMS

Tariff Act 1930 An omnibus US trade bill also known as the Smoot-Hawley Tariff Act which, while often amended and added to, provides the basic trade law of the United States, particularly as regards to anti-dumping and countervailing duties. Its tariff provisions raised the US tariff to unprecedented levels and contributed to the Great Depression of the 1930s. Smoot-Hawley became synonymous with the beggar-thy-neighbor policies of that period.

Tariff Escalation

A situation in which tariffs on manufactured goods are relatively high, tariffs on semi-processed goods are moderate, and tariffs on raw materials are nonexistent or very low. Such "escalation" which exists in the tariff schedules of most developed countries is said to discourage the development of manufacturing industries in resource rich countries.

Tariff Schedule

A comprehensive list of the goods which a country imports and the import duties applicable to each product.

Terms of trade

The volume of exports that can be traded for a given volume of imports. Changes in the terms of trade are generally measured by comparing changes in the ratio of export prices to import prices. The terms of trade are considered to have improved when a given volume of exports can be exchanged for a larger volume of imports. Some economists have discerned an overall deteriorating trend in this ratio for developing countries as a whole. Other economists maintain that whereas the terms of trade may have become less favourable for certain countries during certain periods -- and even for all developing countries during some periods -- the same terms of trade have improved for other developing countries in the same periods and perhaps for most developing countries during other periods.

Third Option

The policy option adopted by the federal government in 1973 by which the government sought to adopt domestic policies (such as the subsequent FIRA and NEP) as well as strengthen trade relations with Europe and Japan as a counterweight to growing trade and economic dependence on the US market.

Tied Loan

A loan made by a government agency that requires a foreign borrower to spend the proceeds in the lender's country.

TNO

Trade Negotiations Office. The special office established by Canada in 1985 to prepare for and conduct bilateral negotiations with the United States as well as multilateral trade negotiations.

Tokyo Round

Seventh in a series of multilateral trade negotiations held under the auspices of GATT, launched in Tokyo in 1973 and concluded in 1979.