

29/05/89

DEPARTMENT OF EXTERNAL AFFAIRS

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RPTCL

TRADE AND INVESTMENT PROMOTION PLANNING SYSTEM

Mission: ANKARA

Market: TURKEY

Factors for Canadian exports not reaching market potential:

- Market prospects have not been adequately explored
- SUSPENSION OF URBAN TRANSIT PROJECT
- DUE TO BUDGETARY CONSTRAINTS

In support of Canadian exports in this sector/sub-sector the mission is currently engaged in activities which include:

Activity: COMPLETION OF FINAL NEGOTIATIONS ON ANKARA URBAN TRANSIT PRO  
Expected Results: SIGNING FINAL CONTRACT AND START OF CONSTRUCTION WORK

For the next fiscal year, the mission is planning to undertake the following new export support initiative(s) in this sector/sub-sector:

Activity: PREPARATION OF A TURNKEY PROPOSAL FOR BURSA LIGHT RAIL TRANS  
Expected Results: AN ATTRACTIVE PACKAGE MAY RESULT IN A CONTRACT AWARD ON SOLE SOURCE BASIS

Activity: SUBMISSION OF A PROPOSAL TO IZMIR MUNICIPALITY - STUDY  
Expected Results: AN EXTERNALLY-FUNDED STUDY COULD LEAD TO AWARD OF STUDY CONTRACT TO CDN FIRMS ON SOLE SOURCE BASIS