

## NICE GOODS FOR WINDOW DISPLAY.

IN Messrs. Glover & Brais' advertisement on another page will be found a suggestion for a display of De Joinville & Lavalliere (Windsor) scarfs. The rack upon which the ties are arranged



Fancy Bicycle and Golf Hose—Glover & Brais.

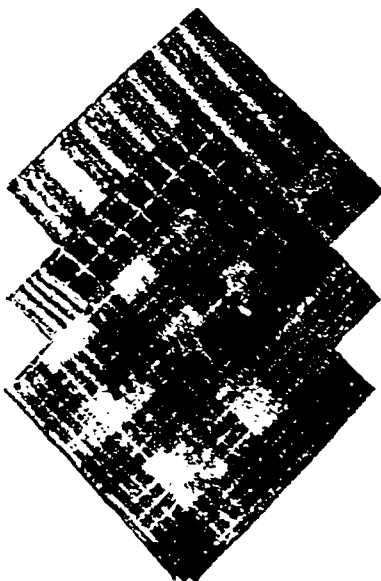
is a nickel-plated display stand for which the above firm are sole Canadian agents. It may be used either in the window or on the counter, and affords excellent facilities for showing ties, handkerchiefs, etc.

The handkerchiefs illustrated here are new French "Batiste" and fancy silk handkerchiefs with graded check design which have just been received from Paris. The graded check is an entire novelty, and has never been offered to the trade

before. The check is broad at the edge of handkerchief but narrows down as it nears the centre. New ideas in golf and bicycle hose are shown on this page. Plain heather legs with fancy tops and grey and black legs with every fancy design in tops are special features. The "Trilby" pure silk umbrella with iron-wood rod is new. This style of rod is much lighter than steel and is almost as durable. The umbrella may be rolled up as small as an ordinary walking stick.

## THOMSON'S NEW GLOVE-FITTING CORSETS.

A familiar line of goods in Canada is Thomson's New "Glove-Fitting" corsets, the old series of glove-fitting corsets having been so improved and remodelled that they are now properly enough registered as the



"Batiste" Fancy Silk Handkerchiefs. Glover & Brais.

New "glove-fitting" corsets. In attaining perfection of fit the makers have also aimed at elegance of finish and durability. In this they have succeeded, and testimonials from the most fastidious of persons can be quoted to show that for comfort in wearing and beautiful fit they deserve the high reputation now enjoyed. These corsets were the pioneers of this trade and every improvement that skill and fashion suggested has thus been put into practice by the makers.

## NATIONAL SENTIMENT ON ENVELOPES.

EVEN the envelopes show the wave of national pride and self-confidence that has swept over Canada this last year. One envelope commonly used in Victoria, B.C., has the Union Jack in colors in the corner, and underneath is the legend: "This is the flag that waves over the Golden Klondyke" and the reader is told to buy his outfit in Canada because outfits bought in the United States must pay duty. Another envelope used by The Victoria Colonist has a globe in the corner. The British lion stands on the apex of the globe with his feet on the northern territory marked Klondyke. Underneath is the significant remark: "The Klondyke is in Canada."

## SOMETHING IN VICTORIA LAWN.

In white goods, John Macdonald & Co. have new muslins, lawns, nainsooks, silk checks and satin checks. Special line of heavy-weight victoria lawn, 45-inch goods, to retail at 10c.

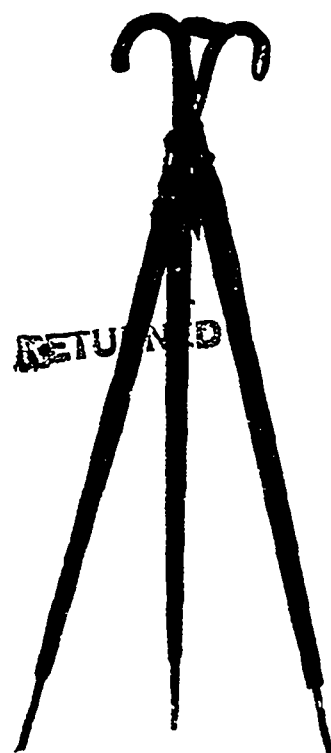
## PRESENT DEMAND FOR MEN'S GOODS.

Wyld, Grasett & Darling find the furnishing trade continues active. There is an unusual enquiry for mufflers in silk and cashmere, plain grounds with spots and small, neat figures being the favorites. There is a good call for silk handkerchiefs in white, hem-stitched, in both plain and twill. These lines with initials have had an unusual run. White and colored brocades have also been asked for. Umbrellas with crooked handles, steel rods and metal trimmings are much wanted. The better qualities are made with silk cloths and leather covers. English collars still hold their own. These are carried in various heights and leading shapes.

## KNITTED GOODS MEN TALK TERMS.

A meeting was held in Toronto recently by a number of knitted goods manufacturers to discuss the question of shorter terms. Representatives from the Hamilton, Kingston, Dundas, Oshawa, Alton and St. Hyacinthe mills attended, and opinions were expressed in favor of shortening the terms to the wholesale trade by cutting off a month in the dating, making the terms equal to those given by the cotton mills. No definite agreement was arrived at. A further meeting will be held in the near future to consider the matter. The new dating, if resolved upon, would not take effect till the fall purchases are made. A rumor that some of the knitting mills contemplate forming a syndicate similar to the big cotton combinations is not generally credited.

Mr. T. S. Lobb, formerly of 812 Queen street east, Toronto, has removed to 778 the same street, having purchased the stock and goodwill of Wellsman & Son. Mr. Wellsman has retired, having during his 20 years in business made a competency. Mr. Lobb told THE REVIEW that the reason he read it all through was "because it was so practical."



The "Trilby" Umbrella—Glover & Brais.