

PROVINCIAL LEGISLATURE.

Second Session of the Sixth Parliament.

TWENTY-FOURTH DAY.

Thursday, March 11, 1892.

The Speaker took the chair at 2 o'clock.

PETITIONS.

Petitions were presented as follows:

Mr. Smith: From the Westminster and

Vancouver Tramway Company protesting

against the Westminster and Vancouver

Short Line Railway.

Mr. Nason: From residents of New

Westminster and Cowichan asking for

changes in the liquor laws.

Mr. Kitchen: From certain ratepayers of

Surrey re validation of debentures.

The following petitions were read and

received: The Free Amusements Com-

posing private bill to incorporate the Vi-

ctoria and Sidney Railway Company; from

the corporation of the city of Vancouver,

opposing private bill to incorporate the

South Vancouver Electric Company; from

Mowat & Turner, H. M. Stranberg,

and others, opposing private bill to validate

certain debentures issued by the Surrey

municipality.

THE BUDGET SPEECH.

Hon. Mr. TURNER moved that the House

go into Committee of the Whole to

consider the question of supply to be

granted to Her Majesty. He said:

Mr. Speaker, this is a very important

resolution preparatory to going into Com-

mittee of Supply, it is my intention with

your permission, to follow the time honored

custom of the House, and to make a statement on its

revenues and expenditure. As you are

aware, sir, there has been, since the last

session of this House, a considerable

change made in connection with the finances

of the province. I think I am right in

characterizing it as important, for it is of

such a nature as to entirely alter the

method hitherto pursued in respect of the

public debt, its effect being to reduce the

rate of interest that we shall pay on our

loans, and it also enables the province at

any time to secure money for all its legiti-

mate requirements, with the certainty of

getting it on the most favorable terms,

and at the lowest rate of interest that the

position of the province permits. In in-

troducing the Inscrutable Stock Act and the

Loan Act, last session, I said that it was

the intention of the Government to take

advantage of the favorable money market

in order to float a loan pre-

paratory to the conversion of the loan of

1877 and 1887. The rate of interest I then

proposed, was 3 per cent, and I assured

you, sir, that I was confident that the

rate of interest was low for a young

province, still that the Government would

succeed in placing it, and at such

a price as to be entirely satisfactory to

the market, and thus to get a price fixed so

as to enable the conversion of the old bonds to

be dealt with intelligently.

For some time past, close of last ses-

sion the money market owing to serious

contingencies, was in a very bad condition,

but in August last the Government was in-

formed that a very favorable opportunity

had arisen, and it was immediately de-

cided action were taken, the loan could be

float advantageously. It was felt that

this was so important a matter, that no time

should be lost, and it was decided that it

should go to London at once. I may say

that, as far as the journey was concerned,

no time was lost, for I was dining in Lon-

don on the day when the decision was made

of leaving Victoria. Immediately after

arrival I set to work. The money market

was, I found, in a very peculiar condition.

New South Wales had just been successful

through its Agent General, made arrange-

ments to float a large loan, but met with no

encouragement, and withdrew; while the

Dominion of Canada, only a few weeks be-

fore, had met with the same success. I

was assured by a good many that there was

not the ghost of a chance of our little known

province being successful in borrowing at so

low a rate of interest as anything like the

price I contemplated. However, after fully

inquiring into the matter I found that

that, though some of the large and

favorite borrowers had not been successful,

it was not at all on account of scarcity of

money. On the contrary, money was plenti-

ful and cheap, and it was rather from a

feeling of caution on the part of investors.

There was evidently an impression that

some of the older colonies had debts quite

large enough; but, on the other hand, British

Colonists, though hardly known, the

London money market was evidently con-

fiding to the front. There was an idea afloat

that it was a growing country, that its re-

sources were great, and that the develop-

ment of these resources must, in the near

future, be manifestly increasing, and led

to the belief that British Columbia was a

safe country to which to lend money.

After consulting a number of the most

eminent financiers, to whom I had the good

fortune to be introduced, I found they were

of the opinion that the opportunity for

British Columbia was good, mainly from

the growing conviction of the value of this

Western province. We were, in fact, just

in the nick of time, that, in the words of

the late Baron Rothschild, it was a great

psychological moment. They, however,

thought the price we named—86 for a 3 per

cent loan—was far too high, as it was at

once placed British Columbia above many of

well-known borrowers, and only a little

of interest. The applications from the general public for the loan amounted to about £117,000, the balance of the £200,000 had to be taken by the guarantors, who were required to take the loan for the whole. This showed conclusively that the province had got the highest price possible for its issue, and pointed to the fact that the commission paid to the guarantors was all saved by the higher price we thus obtained. The success of the loan gave British Columbia at once a very prominent place in the quotations on the stock exchange. The position and value of a country's credit—its credit fact—is shown by the price at which the public will buy its securities, that is, the rate of return that investors are willing to accept for their money. The higher the position and credit of the country is, the lower investors are willing to take for their money. On referring to the list of subscribers loans we find they rank as follows:

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And others still higher. This shows that the cost to British Columbia of the loan is less than that of all the other colonies; and recent advances quote British Columbia three per cent as held at 86, and that, after the discount, the rate of interest would be 87 to 88 per cent. before the next dividend is due. This is of much importance, for it shows that the province has been able to borrow at a lower rate of interest, and that by borrowing at a higher rate of interest, and in the old form of bonds, and that by borrowing in this way at 3 per cent, all the money that we need can be got in the province, and heavy charges for exchange and incidentals would thus have been saved. But I think I can show you, sir, that the only cost that is infinitely better and cheaper. The advocates of higher interest say that the increased rate enables you to pay off the loan more quickly. But, if we refer to the Stock Exchange quotations, we find that the loans at low rate of interest are selling at a premium, and the buyers are well satisfied to take 3 per cent, at a better proportionate price than those bearing a higher rate of interest. This is a fact in favor of three, and no doubt the position of the province is such that it is producing the Inscrutable Stock Act and the Loan Act, last session, I said that it was the intention of the Government to take advantage of the favorable money market in order to float a loan preparatory to the conversion of the loan of 1877 and 1887. The rate of interest I then proposed, was 3 per cent, and I assured you, sir, that I was confident that the rate of interest was low for a young province, still that the Government would succeed in placing it, and at such a price as to be entirely satisfactory to the market, and thus to get a price fixed so as to enable the conversion of the old bonds to be dealt with intelligently.

For some time past, close of last session the money market owing to serious contingencies, was in a very bad condition, but in August last the Government was informed that a very favorable opportunity had arisen, and it was immediately decided action were taken, the loan could be float advantageously. It was felt that this was so important a matter, that no time should be lost, and it was decided that it should go to London at once. I may say that, as far as the journey was concerned, no time was lost, for I was dining in London on the day when the decision was made of leaving Victoria. Immediately after arrival I set to work. The money market was, I found, in a very peculiar condition. New South Wales had just been successful through its Agent General, made arrangements to float a large loan, but met with no encouragement, and withdrew; while the Dominion of Canada, only a few weeks before, had met with the same success. I was assured by a good many that there was not the ghost of a chance of our little known province being successful in borrowing at so low a rate of interest as anything like the price I contemplated. However, after fully inquiring into the matter I found that that, though some of the large and favorite borrowers had not been successful, it was not at all on account of scarcity of money. On the contrary, money was plentiful and cheap, and it was rather from a feeling of caution on the part of investors.

There was evidently an impression that some of the older colonies had debts quite large enough; but, on the other hand, British Colonists, though hardly known, the London money market was evidently confiding to the front. There was an idea afloat that it was a growing country, that its resources were great, and that the development of these resources must, in the near future, be manifestly increasing, and led to the belief that British Columbia was a safe country to which to lend money. After consulting a number of the most eminent financiers, to whom I had the good fortune to be introduced, I found they were of the opinion that the opportunity for British Columbia was good, mainly from the growing conviction of the value of this Western province. We were, in fact, just in the nick of time, that, in the words of the late Baron Rothschild, it was a great psychological moment. They, however, thought the price we named—86 for a 3 per cent loan—was far too high, as it was at once placed British Columbia above many of well-known borrowers, and only a little below the Dominion. Their view was that we could not expect the public generally, to invest in our 3 per cent, anything over 85, and that we could be doing very well to get that price. Such being the prevailing opinion, I realized that the admirable scheme had been proposed to me by our Government brokers, Messrs. Woolston & Beeton, was greatly in the interest of the province. They had secured an agreement with a number of the most influential financial firms and corporations in London for my acceptance, offering to guarantee the whole of the loan at the price of 86. After very carefully considering it, I decided that the safe plan was to accept this guarantee, as probably without it the loan—being the first of the kind for British Columbia—might not be all subscribed. The acceptance of this guarantee, however, only secured success, but it also secured the whole of these influential guarantors in the interest of the provincial credit.

It will be seen by the papers, relating to the loan, laid before the House, that the issue was very largely advertised in England and Scotland. This advertising of a three per cent. Inscrutable Stock for British Columbia, drew the attention of people all over Great Britain to our province, and the circles that I issued to accompany the prospectus, giving in a condensed form particulars respecting the financial position of the province, helped to enlighten a large number about the resources and capabilities of British Columbia, and created a great deal

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