WE WANT TO TELL YOU HOW YOU COMMUNITY CAN OPERAT A SUCCESSFUL TELEPHON SYSTEM OF ITS OWN

HE number of rural telephone lines started during the lyear has been greater than ever before in the history Canada. If, indeed, it has not been started already, yo own community is bound to have a telephone system, sooner later. You would have such a system at once, if you and yo neighbors only realized how quickly, easily and inexpensively could be put into operation. You, yourself, can start this system going right away; with the help we offer, you can interest you friends and neighbors and, among you, can organize your or the system.

This Bound Volume of 100 Illustrated Pages is FREE

The Northern Electric is the instru-

ment on the wall of nine out of every ten telephone users in Canada

NEVER, since farmers first started installing their own whephone instrutions as our book "How to Build Rural Teiphone Linear of instrubuild on good paper, illustrated with photographs and diagrams and bound in stiff, eloh evvers, is an invaluable text-book on the subject of constructtelephone engineers it rural districts. Written in plain language by expert telephone engineers, it rural districts with one of the order of the second almost too vuluable to give away for; we could not afford to distribute it haphazard. However, we have one copy for you.

BUT We Send It Only When You Ask For It

"How to Build Rural Telephone Lines" tells about what other rural telephone companies have done, about company organization, about constructing the line, about installing the instruments, about the materials required, about the instruments themselves, and also even gives the law in regard to wires crossing railways, etc. Chapter after chapter, it goes in each item in detail. Nowhere else are the facts so concisely set forth as they are in this book. company, erect your own line, install your or instruments, and operate your own self-maintain telephone system, just as successfully as the large telephone exchange is operated in the largest ci on the continent.

You Can Organize Your Own Company

You don't need to know anything about company organization to dart a company among your own friends and neighbors. Our book tells all about both mutual and stock companies and shows you, step by step, just exactly how to go about the matter. It shows you how the procedure differs in the various provinces, what the different governments demand of you and what they will do to help you.

You Can Build Every Foot of Your Own Line

N^O expert lineman or superintendent of telephone construction is necessary to build the efficient line that you can build the efficient line that you can build the efficient line that you and the superior of the superior of the low directions with ordinary small to low directions with ordinary small to build his own telephone line. With the instructions that you can give your neighbors after you have read this book, they can erect every lool or wire and install every instrument. You can easily realize how this means economical construction

We Will Guide You In Every Step of Organization and Construction

W^E are the largest manufacturers of telephones in the Dominion of Canada. Nine out of every ten telephones in use in the country to-day

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have been made in our plant. You readily understand, therefore, that experts are the master-minds of teleps construction in the Dominion. It's knowledge of these men that we pl at your disposal—it's their expert and that will guide you in every step.

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FARMERS throughout the cost they can have telephone conned as well as if they lived in the city. The retermendously interested in the subject of the termendously interested in the subject in their farm papers. It is only necess for some one man to come forward will definite knowledge on the subject asy. "Let's get started!" With the formation that our book will give yo you can be the man in control df stuation in your community.

Now Is The Time For You To Act — Before Someone Else Does

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