

EUCOZONE OINTMENT

35¢ 1 ounce Jars of Ointment
selling price ¢ .75 each \$ 267.00

COST

1 gal. Pure Euczone (including Duty & Royalty)	\$ 22.50	
18 ounces Stereate of Zinc	.50	
213 ounces Petrolatum	1.05	
Less Discounts 33 1/3%	89.00	
16 2/3%	29.70	
15 %	22.25	
Jars, Labels & Labor	8.75	
Cartons & Instruction folders	3.50	
Advertising	<u>22.69</u>	
Net Return		<u>199.94</u> \$ 67.06