Waterbury & Rising Ltd.

Storms Will Come

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in being prepared for the Stormy day.

The beautiful balmy days will soon change and it will be necessary to have handy at home proper foot apparel.
Our stock now is most complete in heavy walking boots for Men and Women, Black and Tan with and without Waterproof bottoms. Rubbers, Overshoes, Overgaiters, Felt Boots

How About The "Doctors Special" and Dry Sox Boots are made expressly for men who do not want to wear rubbers. They are uudoubtedly the best

MACAULAY BROS. & CO., KING STREET, ST. JOHN, N. B.

An Unusual Sale So Early in the Season -OF-

New Cape and Coat Cloths

All are the most stylish weaves and colorings of this season, for ladies' and misses' winter coats, at

\$1.25 a Yard

They are not a job range, but newest weaves in small checks, plaids and mixtures. This line of cloth is just adapted for the popular cape coats. Only 23 pieces in the lot and no two alike; so you can have exclusive designs in newest cloths for

\$1.25 a Yard

All are pure all wool, and several lines were priced to sell at \$2.50 a yard. Now your choice at

\$1.25 a Yard

NO SAMPLES CUT OF THIS SALE LOT, EXCEPTING FOR MAIL ORDERS.

MACAULAY BROS. & CO.

Sir George E. Foster is giving personal attention to

Trade and Commerce Department Report.

The Trade and Commerce Department in its report for the week ending November 2 (which may be consulted at the Board of Trade rooms) finds it necessary to appeal to the receivers of the report to save it from an early interment in the waste bas.

Mrs. George D. Pope has returned from St. John where she has been visiting for the past few weeks.

Mr. and Mrs. C. H. McLeod of Missoula, Montana, arrived in St. John on Tuesday and are staying with Mrs.

T. J. Flood of Duke street.

Dr. T. B. Flint, clerk of the House of Commons, and Mrs. Flint, who have been spending several weeks in British Columbia, and also visiting friends to Ottawa.

Woodstock Press: Dr. W. D. Ran-



PERSONAL.

REAL ESTATE.

Transfers of real estate have been

St. John County.

J. R. Campbell, et al, trustees to James Myles, property in City Road. J. S. MacLaren et al to Bertha E. Higgins, property in Charlotte street.

Kings County.

Jessie S. Flewelling to S. N. Patter son, property in Greenwich. Elizabeth Fowler to George Currie \$500, property in Westfield. William Pugsley to G. W. Fowler property in Sussey.

official and growers at invitation to Hon. Mr. Murray likely te result in

The War Presents a New "Made-in-Canada" Opportunity—

(Prepared by W. H. Bowman Of McConnell & Fergusson, Advertising Agency, Toronto, London, Winnipeg.)

Every dollar spent for "Canadian-made" products is a contribution to the support of Canadian workmen and Canadian industries. The larger the amount of money spent for "Canadian-made" products the greater the number of workmen required to produce these

The money that Canadians spend for "imported" products is just that much with-drawn from the support of Canadian workmen and Canadian industries, and just that much support given to foreign industries and foreign workmen. The more money spent for imported products the less work for Canadian workmen.

To Succeed, The Movement **Needs Driving Force**

The people of Canada are beginning to grasp the foregoing facts—beginning to realize the true meaning of the "Made-in-Canada" movement. With the right sort of force to drive it along, this "Canadian-made" propaganda, which has already attained great momentum, could be made a tremendous national success.

It is the duty of everyone to lend a hand. It is the duty of the Canadian newspapers to exert their power on its behalf. It is the duty of the Canadian Manufacturers' Association as a body to play a strong hand. It is the duty of Canadian labor to support the movement loyally; the duty of retailers and clerks, whose influence in the final sale of goods to the customer is so weighty, to do their big part. And it is the duty of the Canadian public, the court of last resort, to buy "Canadian-made" products and make this movement a national suc-

This "Made-in-Canada" movement undoubtedly presents a great advertising opportunity. It is always good strategy to hit the enemy, and hit them hard, when they are at a disadvantage. And the "Made-in-Canada" crusade has already created a prejudice against "imported" goods—a decided disadvantage. The time is now ripe to hit them hard, to make the disadvantage fatal. And in no way can Canadian industries strike so hard or so quickly as through the power of Newspaper Advertising.

To Identify Individual Manufacturers With the Movement

It is only by Advertising that individual Manufacturers can quickly and closely identify themselves and their products with the "Made-in-Canada" crusade. How otherwise are Canadians going to quickly know which goods are "Canadian-made"? How otherwise are they going to distinguish between "Canadian-made" and unlabelled and unstamped imported goods? How otherwise can they be made to realize that any manufacturer's "Canadian-made" products are equal, if not better, than imported competing trade-marked products which already have built up a reputation in Canada? How otherwise are they going to know what to ask retailers for?—It is too much to expect the public to search through retailers' stocks to find out if their requirements can be met by "Made-in-Canada" products. And if Canadian manufacturers haven't enough faith in their products to tell the public about them-to advertise-how can they expect Canadians to have confidence enough in the merits of their products to buy them in preference to "imported" competing lines, which they have been in the habit of buying?

Another point to remember is this: The greater the number of "Canadian-made" products that are advertised the greater the benefit to all concerned. It is, therefore, to the interests of Canadian manufacturers, individually and collectively, to advertise their "Canadian-made" products whole-heartedly, aggressively and forcefully.

Now is not the time to "mark-time." Not the time for a manufacturer to "hide his light under a bushel." It is the time for action. The time to come out into the open-to ADVERTISE. And by Advertising NOW, manufacturers are enabled to cover an immense amount of territory at a comparatively low cost, because many of the newspapers, particularly the big mediums with general circulations, have of late largely increased their circulations without so far increasing their rates. All things considered,

Now is the time to advertise

This Adv. is Worth One

FUNERALS.

Hundred Dollars (\$100) to Someone.

RADIATES **WARMTH AND** CHEERFULNESS

Is just about the truth as regards open fires of Broad Cove Coal.

We make a specialty of Broad Cove, in fact, it is the only Soft Coal we handle, and have a large stock, fresh mined, ready for immediate

TRY SOME

CONSUMERS COAL CO. LIMITED **331 CHARLOTTE STREET**

TELEPHONE: MAIN 2670 STANDARD, NOVEMBER 3, 1914.