Opening Doors in Other Key Markets

The Middle East and North Africa region includes 20 countries and has a relatively young population numbering over 350 million. The region accounts for 36%¹⁶ of world oil production and 17%¹⁷ of world gas production. Its known reserves of oil and gas account for 56% and 27% respectively of the world totals.¹⁸ With its wealth of natural resources, the region offers interesting opportunities for Canadian companies. Two-way merchandise trade between Canada and the Middle East and North Africa totalled nearly \$15.1 billion in 2007, an increase of 8.5% from 2006.

Gulf Cooperation Council

The Gulf Cooperation Council (GCC—Saudi Arabia, the United Arab Emirates [UAE], Kuwait, Qatar, Oman and Bahrain) is the most prosperous grouping in the Middle East and North Africa region, with one of the fastest growing GDPs in the world. The GCC countries are also diversifying their economic base and reinvesting a substantial amount of their surplus capital in massive infrastructure projects, such as city building or expansion, as well as in social resources such as hospitals, medical centres and educational institutions. The GCC, and in particular the UAE, has been positioning the region as the leading trading hub that serves the rest of the Middle East, as well as markets in Africa and Southeast Asia.

	2007	Percentage change since 2006 (%)	
Population	36.349 million	3.1	
GDP	867.835 billion	7.8 35.0	
Canadian Goods exports	2 177.533 million		
Canadian Services exports		SESTA BUILD	
Canadian Goods imports	1 915.498 million	-5.5	
Canadian Services imports	Salintan Alti	du2 ni temp	
CDIA	67 million	67.5	
FDI	2 895 million		
Notes: CDIA stats of 2007 only Qatar. FDI figues only refect the not availabe for the other GCC of the exports to Saudi Arabia, available. Canadian Service Im as the data for the other GCC co	e contributions made by the countries. Canadian Service the data for the other GCC ports only reflect the impo	e UAE, as data was be Exports only reflect countries was not rts from Saudi Arabia,	

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\$ Dillions	.0-	-	e limit no			
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0	1.0	2003	2004	2005	2006	2007
-	Canadian Merchandise Exports		Canadian Services Exports			
Canadian Merchandise Imports CDIA		Canadian Services Imports FDI (N/A)				

DFAIT is working to enhance its framework of trade policy tools with the GCC countries, including through the recent establishment of air agreements and ongoing discussions on FIPAs.

www.opec.org/library/Annual%20Statistical%20Bulletin/pdf/ASB2006.pdf

¹⁷ www.iea.org/textbase/npsum/weo2005sum.pdf

www.iht.com/articles/2007/11/19/news/20oxan-Increasingoiloutput.php