

## A GOOD CUSTOMER

In recent years Canada has purchased 18 Lockheed Long-Range Aurora Patrol aircraft for (U.S.)\$1 billion and 138 F-18 fighter aircraft from McDonnell Douglas for \$3.2 billion. Its new frigates will be armed with anti-ship missiles supplied by McDonnell Douglas and anti-air missiles built by Raytheon. The Tribal destroyers will have updated missiles from General Dynamics, fired from the Martin Marietta Mk41 vertical launch system.

## U.S. Content In Canadian Products

American firms contribute significantly to the content of the supplies and equipment purchased by the United States from Canadian firms. More than 50 percent of all materials and supplies purchased by Canadian firms comes from U.S. sources.

For example, in the case of the Boeing/de Havilland Buffalo transport aircraft, 89 percent of the material content comes from plants in 19 American states.

Other examples include:

- Canadair aircraft and reconnaissance drone systems, 60 percent of materials from U.S. sources;
- de Havilland aircraft, 35.9 percent;
- Menasco landing gear systems, 38 percent;
- CAE flight simulators, 67.4 percent;
- avionics and electronics components from Computing Devices of Canada, Canadian Marconi and Litton Systems Canada, 65.5 percent.



Martin Marietta

*Martin Marietta's Mk41 vertical launch system will be used on Canada's updated destroyers.*



de Havilland Aircraft of Canada

*The de Havilland Buffalo transport.*

Given the high U.S. content in Canadian defence products, sales by Canadian firms to the Canadian and U.S. governments and to third countries are in large part sales of U.S.-made components and subsystems. In 1986, Canadian defence exports to countries other than the United States contained more than (U.S.)\$252 million U.S. content.

Many of the top Canadian aerospace and defence electronics firms (a sector which constitutes 70 percent of the Canadian defence industry) are subsidiaries of U.S. firms.



# Canada

Canadian Embassy/Ambassade du Canada