

REPORT 4
87/09/25

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

PAGE : 51

POST : 304-LAGOS

008-TRANSPORT SYS, EQUIP, COMP, SERV.
NIGERIA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

NIGERIAN RAILWAYS CORPORATION STILL INTENDS TO REHABILITATE,
UPGRADE AND PURCHASE NEW ROLLING STOCK.

NRC'S ABILITY TO FULFILL PROJECT DEPENDS ON
ITS ACCESS TO FINANCING.

NIGERIAN AIRWAYS IS STILL SHOWING INTEREST IN A SIMULATOR AND
AIRCRAFT AS WELL AS A NEW MAINTENANCE BASE.

A NEW CDN CONSORTIUM PUT TOGETHER 1986 SHOULD
SIGNIFICANTLY MOVE THE MAINTENANCE BASE ALONG
SIMULATOR HAS GOOD 1987 POTENTIAL.

CDN FIRM HAS WON A CONTRACT TO DO A PROJECT DEFINITION FOR THE
WORLD BANK FUNDING TO REHABILITATE & UPGRADE THE RAILWAYS. POST
WILL MONITOR TO ENSURE CDN SUPPLIERS HAVE GOOD ACCESS TO THE
MONEY AVAILABLE.

THAT CDN SUPPLIERS WILL USE THE GREATER POR-
TION OF THE USD 17 MILLION AVAILABLE UNDER
THE WORLD BANK LOAN.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 PROMOTION OF CANADIAN TRANSPORTATION SECTOR.

CANAC HAS COMPLETED ITS CONTRACT WITH NRC. IS
NOW CONSIDERING TWO MORE PROJS AS WELL AS BID-
DING TO BECOME PROJ. MGR FOR THE UN RAILWAY
REHABS PROJ. NO WORD YET ON WHETHER OR NOT GOVT
WILL FINAN'LY SUPPORT BOMBARDIER LOCOMOTIVES.

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----